

# EXHIBIT 6

# **U.S. Small Business Administration Office of Business Development**

## **FY 2015 408 Report to the Congress**

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<sup>1</sup> This section of the Report examines firms that exited the 8(a) BD program within the three preceding fiscal years of the Report year and that *completed* the full nine years of the business development program.

<sup>2</sup> The data in this section represents 8(a) contract dollar obligations by North American Industry Classification (NAICS) for *8(a) firms regardless of when the firm was in the 8(a) BD program* and was pulled from the Federal Procurement Data System – Next Generation (FPDS-NG).

<sup>3</sup> The obligated contract dollars data in this section represents 8(a) contract dollar obligations for FY 2015, which we obtained from FPDS-NG as this is the best source of information on Federal contracting.

# Statutory Requirements



## STATUTE

This is the report on the U.S. Small Business Administration's (SBA) 8(a) Business Development Program as required by the Business Opportunity Development Reform Act of 1988, 15 U.S. Code (U.S.C.)§636(j)(16)(A)(B)(C) and Small Business Act Section 7(j)(16)(A)(B)(C).

### SMALL BUSINESS ACT - Section 7(j)(16)(A)(B)(C)

(16) (A) The Administrator shall develop and implement a process for the systematic collection of data on the operations of the Program established pursuant to paragraph (10).

(B) Not later than April 30 of each year, the Administrator shall submit a report to the Congress on the Program that shall include the following:

(i) The average personal net worth of individuals who own and control concerns that were initially certified for participation in the Program during the immediately preceding fiscal year. The Administrator shall also indicate the dollar distribution of net worth, at \$50,000 increments, of all such individuals found to be socially and economically disadvantaged. For the first report required pursuant to this paragraph the Administrator shall also provide the data specified in the preceding sentence for all eligible individuals in the Program as of the effective date of this paragraph.

(ii) A description and estimate of the benefits and costs that have accrued to the economy and the Government in the immediately preceding fiscal year due to the operations of those business concerns that were performing contracts awarded pursuant to section 8(a).

(iii) A compilation and evaluation of those business concerns that have exited the Program during the immediately preceding three fiscal years. Such compilation and evaluation shall detail the number of concerns actively engaged in business operations, those that have ceased or substantially curtailed such operations, including the reasons for such actions, and those concerns that have been acquired by other firms or organizations owned and controlled by other than socially and economically disadvantaged individuals. For those businesses that have continued operations after they exited from the Program, the Administrator shall also separately detail the benefits and costs that have accrued to the economy during the immediately preceding fiscal year due to the operations of such concerns.

(iv) A listing of all participants in the Program during the preceding fiscal year identifying, by State and by Region, for each firm: the name of the concern, the race or ethnicity, and gender of the disadvantaged owners, the dollar value of all contracts received in the preceding year, the dollar amount of advance payments received by each concern pursuant to contracts awarded under section 8(a), and a description including (if appropriate) an estimate of the dollar value of all benefits received pursuant to paragraphs (13) and (14) and section 7(a)(20) during such year.

(v) The total dollar value of contracts and options awarded during the preceding fiscal year pursuant to section 8(a) and such amount expressed as a percentage of total sales of (I) all firms participating in the Program during such year; and (II) of firms in each of the nine years of program participation.

(vi) A description of such additional resources or program authorities as may be required to provide the types of services needed over the next two-year period to service the expected portfolio of firms certified pursuant to section 8(a).

(vii) The total dollar value of contracts and options awarded pursuant to section 8(a), at such dollar increments as the Administrator deems appropriate, for each four digit standard industrial classification code under which such contracts and options were classified.

(C) The first report required by subparagraph (B) shall pertain to fiscal year 1990.

## ABBREVIATIONS

### Minority Codes (Ethnicity/Race)\* Abbreviations for individual firms

AP	Asian Pacific American
BA	Black American
CA	Caucasian American
HA	Hispanic American
NA	Native American
OT	Other (American)
SA	Subcontinent Asian American

### Entity Abbreviations for entity firms

ANC	Owned by an Alaska Native Corporation
CDC	Owned by a Community Development Corporation
NHO	Owned by a Native Hawaiian Organization
TO	Owned by a Tribal Organization

## EXECUTIVE SUMMARY

This report is provided annually to the Congress to determine and quantify the extent to which the Minority Small Business and Capital Ownership Development Program (herein referenced as the 8(a) Business Development (BD) program) has assisted in the development of firms owned and controlled by socially and economically disadvantaged individuals. The Small Business Act requires the U.S. Small Business Administration (SBA) to provide information on participants in the 8(a) BD program for the Report year and the status of the business concerns that completed their 8(a) BD program term during the preceding three fiscal years of the Report year. The Fiscal Year (FY) 2015 Report will report on FY 2015 firms and will provide information on firms that left/completed the program during the three preceding fiscal years, e.g. FY 2012, FY 2013 and FY 2014.

FY 2015 marked the 48th year of the SBA's 8(a) BD Program. During fiscal year 2015, a total of 5,399 businesses participated in the 8(a) BD Program (defined as in the program at least one day during the fiscal year). These firms made significant contributions to the Federal, state and local tax bases and contributed an estimated 116,006 jobs to the Nation's economy.<sup>4</sup> Between October 1, 2014 and September 30, 2015, a total of 515 new firms were certified to participate in the program.<sup>5</sup>

Total sales, based on FPDS- NG data, were \$25,872,709,566. This consisted of \$16,588,080,897 in 8(a) sales and \$9,284,628,669 non-8(a) sales. The 8(a) revenue represents an estimated 64.11 percent of total revenue for FY 2015 firms.<sup>6</sup>

In order to assess the current business status of former 8(a) firms that exited and *completed*<sup>7</sup> the program during the past three preceding fiscal years, SBA utilized Dun and Bradstreet (D&B) data to provide information on these firms for the reporting year of FY 2015. Between October 1, 2011 and September 30, 2014, a total of 2,453 firms completed the term of nine years before exiting the program. Of the 2,453 total number of firms, there were 2,381 active firms, 48 ceased firms and 24 firms defined as not having data available for determining status as reported by D&B. Of the active firms, two were acquired by another firm or organization owned and controlled by other than socially and economically disadvantaged individuals and 34 firms were substantially curtailed.

As reported by D&B and based on the 2,381 active firms within the group of 8(a) firms that exited and completed the program during the past three preceding fiscal years, these firms reported revenues for FY 2015 of approximately \$5,212,676,380 and provided jobs for approximately 77,753 persons.

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<sup>4</sup> Data regarding jobs (employees) was pulled from SBA's internal database (e8a System) on November 12, 2015.

<sup>5</sup> Data regarding new certified firms was pulled from SBA's internal database (e8a System) on April 7, 2016, which shows 515 new disadvantaged individual firms and 56 new entities (ANCs, NHOs, TOs, or CDCs) certified to participate in the program.

<sup>6</sup> This data was certified by SBA on February 19, 2015. 8(a) sales and non-8(a) sales represent 8(a) contract dollars and non-8(a) contract dollars respectively reported in FPDS-NG.

<sup>7</sup> The term "completed" in the context of the 8(a) BD program means that the firm spent the full nine program years in the program and then exited.



## PROGRAM INITIATIVES

1. **Mission:** The purpose of the 8(a) BD program is to assist eligible small disadvantaged business concerns to compete in the American economy through business development. These small disadvantaged businesses are owned and controlled by socially and economically disadvantaged *individuals* or by economically disadvantaged *entities*, to include Tribally Owned, Alaskan Native Corporations, Native Hawaiian Organizations and Community Development Corporations. The 8(a) BD program fulfills its mission by providing business development resources, such as marketing, managerial, technical, and financial and procurement assistance.
2. **Business Development:** The 8(a) BD program promotes business development over a nine year period. Each participant's progress is monitored and measured, and its developmental needs are identified through an annual review, including an analysis of the firm's business plan. The 8(a) BD firms can receive guidance from many organizations outside of the SBA, to include Service Corps of Retired Executives (SCORE), Small Business Development Centers (SBDC), and Women's Business Centers (WBC). In addition, through award of sole source and limited-competition contracts, the 8(a) BD program provides a logical and systematic approach to market access and enterprise growth to small businesses owned and controlled by socially and economically disadvantaged individuals and economically disadvantaged entities.
3. **Management and Technical Assistance:** Under Small Business Act Section 7(j)(16)(B)(i), the SBA provides specialized training, professional consultant assistance, and high-level executive development to eligible firms. This authority allows the SBA to provide assistance to 8(a) BD program participants as well as to other small disadvantaged businesses, low-income entrepreneurs, and small businesses in labor-surplus areas or areas with a high proportion of low-income individuals. 8(a) certified firms also receive assistance through SCORE, SBDCs, WBCs, and the United States Export Assistance Centers (USEAC), as well as the mentor-protégé, joint venture, surety bond guarantee, and SBA loan programs.

## NET WORTH OF NEWLY CERTIFIED PROGRAM PARTICIPANTS

### SMALL BUSINESS ACT – SECTION 7(J)(16)(B)(i)

*([T]he administrator shall submit a report to the Congress...that shall include the following:)*

*The average personal net worth of individuals who own and control concerns that were initially certified for participation in the Program during the immediately preceding fiscal year. The Administrator shall also indicate the dollar distribution of net worth, at \$50,000 increments, of all such individuals found to be socially and economically disadvantaged.*

1. **Personal Net Worth<sup>8</sup>:** The personal net worth, for program purposes, is the net value of the remaining assets of an individual, after total liabilities are deducted from his/her total assets. During the 2015 fiscal year, 515 firms were initially certified to participate in the 8(a) BD Program. Table I presents data on the personal net worth of the 582 individuals who used their eligibility to qualify 515 firms (more than one individual may use his/her social and economic disadvantage status to qualify a single firm). The average personal net worth of these individuals was \$330,689.

Individuals with a personal net worth ranging from less than zero dollars to \$50,000 constituted 18.73 percent of owners controlling firms that were certified; individuals with a personal net worth of \$50,001 to \$100,000 constituted 9.62 percent; and individuals with a personal net worth of \$100,001 to \$150,000 constituted 12.03 percent. Approximately 57.73 percent of the individuals owning and controlling firms that were certified had a personal net worth ranging from less than zero dollars to \$250,000 (the regulated threshold for entrance to the 8(a) BD Program.)

1. **Adjusted Personal Net Worth<sup>9</sup>:** The adjusted personal net worth, for program purposes, is defined as personal net worth less the disadvantaged individual's equity in his or her primary residence and the individual's ownership interest in the applicant concern. In determining personal net worth, the Small Business Act requires the SBA to utilize adjusted personal net worth. Thus, for determining whether or not an individual may be considered economically disadvantaged, the adjusted personal net worth is used. For FY 2015, the average adjusted personal net worth of individuals owning and controlling firms and initially certified during FY 2015 was \$59,627.

Individuals with an adjusted personal net worth ranging from less than zero dollars to \$50,000 constituted 49.83 percent of owners controlling firms that were certified; individuals with an adjusted personal net worth of \$50,001 to \$100,000 constituted 17.70 percent; and individuals with an adjusted personal net worth of \$100,001 to \$150,000 constituted 13.40 percent. Approximately 99 percent of the individuals owning and controlling firms that were certified had an adjusted personal net worth less than \$249,999 (less than the regulated threshold of \$250,000 for entrance to the 8(a) BD Program.)

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<sup>8</sup> See Table I. Data for Table I and Table II was pulled on April 7, 2016 and was verified against the electronic source documents in Business Development Management Information System (BDMIS). BDMIS is the database of record for 8(a) application reviews.

<sup>9</sup> See Table II.

**Table I**  
**Total Personal Net Worth Excluding DVD Entities**  
**(October 1, 2014 through September 30, 2015)**  
**Individual Unadjusted Net Worth expressed in \$50,000 increments**

Dollar Range	Number in Range	Cumulative Total	Cumulative Percentage
(\$600,001) - (\$550,001)	1	1	0.17%
(\$400,000) - (\$350,001)	1	2	0.34%
(\$350,000) - (\$300,001)	2	4	0.69%
(\$300,000) - (\$250,001)	1	5	0.86%
(\$250,000) - (\$200,001)	1	6	1.03%
(\$200,000) - (\$150,001)	2	8	1.37%
(\$150,000) - (\$100,001)	5	13	2.23%
(\$100,000) - (\$50,001)	9	22	3.78%
(\$50,000) - (\$1)	22	44	7.56%
\$0 - \$0	2	46	7.90%
\$1 - \$50,000	63	109	18.73%
\$50,001 - \$100,000	56	165	28.35%
\$100,001 - \$150,000	70	235	40.38%
\$150,001 - \$200,000	50	285	48.97%
\$200,001 - \$250,000	51	336	57.73%
\$250,001 - \$300,000	34	370	63.57%
\$300,001 - \$350,000	22	392	67.35%
\$350,001 - \$400,000	27	419	71.99%
\$400,001 - \$450,000	27	446	76.63%
\$450,001 - \$500,000	16	462	79.38%
\$500,001 - \$550,000	24	486	83.51%
\$550,001 - \$600,000	8	494	84.88%
\$600,001 - \$650,000	6	500	85.91%
\$650,001 - \$700,000	10	510	87.46%
\$700,001 - \$750,000	5	515	88.32%
\$750,001 - \$800,000	8	523	89.69%
\$800,001 - \$850,000	4	527	90.38%
\$850,001 - \$900,000	8	535	91.75%
\$900,001 - \$950,000	4	539	92.44%
\$950,001 - \$1,000,000	7	546	93.47%
\$1,000,001 - \$1,050,000	2	548	93.81%
\$1,050,001 - \$1,100,000	1	549	93.99%
\$1,100,001 - \$1,150,000	5	554	94.85%
\$1,150,001 - \$1,200,000	6	560	95.88%
\$1,200,001 - \$1,250,000	3	563	96.39%
\$1,250,001 - \$1,300,000	3	566	96.91%
\$1,500,001 - \$1,550,000	2	568	97.25%
\$1,550,001 - \$1,600,000	3	571	97.77%
\$1,600,001 - \$1,650,000	1	572	97.94%
\$1,650,001 - \$1,700,000	1	573	98.11%
\$1,750,001 - \$1,800,000	1	574	98.28%
\$1,900,001 - \$1,950,000	1	575	98.45%
More than \$2,000,000	7	582	100.00%

<b>Range of Personal Net Worth \$</b>	<b>(\$591,880) - \$4,405,110</b>
<b>Median Personal Net</b>	<b>\$210,166</b>
<b>Average Personal Net Worth</b>	<b>\$330,689</b>

**Table II**  
**Total Adjusted Personal Net Worth Excluding DVD Entities**  
**(October 1, 2014 through September 30, 2015)**  
**Individual Adjusted Net Worth expressed in \$50,000 increments**

Dollar Range	Number in Range	Cumulative Total	Cumulative Percentage
(\$1,450,000) - (\$1,400,001)	1	1	0.17%
(\$700,000) - (\$650,001)	1	2	0.34%
(\$650,000) - (\$600,001)	0	2	0.34%
(\$600,000) - (\$550,001)	1	3	0.52%
(\$550,000) - (\$500,001)	0	3	0.52%
(\$500,000) - (\$450,001)	0	3	0.52%
(\$450,000) - (\$400,001)	0	3	0.52%
(\$400,000) - (\$350,001)	0	3	0.52%
(\$350,000) - (\$300,001)	3	6	1.03%
(\$300,000) - (\$250,001)	1	7	1.20%
(\$250,000) - (\$200,001)	4	11	1.89%
(\$200,000) - (\$150,001)	7	18	3.09%
(\$150,000) - (\$100,001)	14	32	5.50%
(\$100,000) - (\$50,001)	16	48	8.25%
(\$50,000) - (\$1)	56	104	17.87%
\$0 - \$0	3	107	18.38%
\$1 - \$50,000	183	290	49.83%
\$50,001 - \$100,000	103	393	67.53%
\$100,001 - \$150,000	78	471	80.93%
\$150,001 - \$200,000	54	525	90.21%
\$200,001 - \$249,999	57	582	100.00%

<b>Range of Adjusted Personal Net Worth</b>	<b>(\$1,406,921) - \$249,999</b>
<b>Median Adjusted Personal Net Worth</b>	<b>\$50,966</b>
<b>Average Adjusted Personal Net Worth</b>	<b>\$59,627</b>



## BENEFITS AND COSTS OF THE DEVELOPMENT PROGRAM TO THE ECONOMY AND GOVERNMENT

SMALL BUSINESS ACT - Section 7(j)(16)(B)(ii)

*([T]he administrator shall submit a report to the Congress...that shall include the following:)*

*A description and estimate of the benefits and costs that have accrued to the economy and the Government in the immediately preceding fiscal year due to the operation of those business concerns that were performing contracts awarded pursuant to section 8(a).*

During FY 2015, a total of 5,399 firms participated in the 8(a) BD program. This total includes all firms that were in the program at least one day during the fiscal year. These firms provided employment for more than 116,006 individuals.

Total sales, based on FPDS- NG data, were \$25,872,709,566. This consisted of \$16,588,080,897 in 8(a) sales and \$9,284,628,669 non-8(a) sales. The 8(a) revenue represents an estimated 64.11 percent of total revenue for FY 2015 firms.

### 1. Benefits to the Economy and to the Government

In principal, the benefit to the economy represents the incremental gain to disadvantaged groups from employment and income supported by 8(a) business development assistance as well as incremental gains in business sustainability. The following are areas in which 8(a) participants are contributing to the gross domestic product: the Nation's tax base, employment, and the individual wealth and well-being of all Americans.

- a) **Long-term Business Development Efforts:** While 8(a) BD contract value figures represent a very small percentage of total Federal procurement dollars, they serve as an indicator of the development of firms owned and operated by individuals and entities that historically have had limited access to capital, credit and public/private contracting opportunities. Additionally, these contracts and values can serve as gauges to the Nation's economic growth and to the diversity of much needed new jobs.
- b) **Employment:** The 5,399 8(a) BD firms provided employment to an estimated 116,006 people during FY 2015, representing an average of 21.5 employees per company. The 8(a) BD program is a source of employment in all fifty states as well as the District of Columbia, Guam, Puerto Rico and the U.S. Virgin Islands.

### Costs to the Government

The SBA's Office of Business Development (BD), under the Office of Government Contracting and Business Development (GCBD), is responsible for the administration of the 8(a) BD program.

#### a. Program Administrative Costs<sup>10</sup>

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<sup>10</sup> Program Administrative Costs data were provided by SBA's Office of Chief Financial Officer (OCFO)

SBA program administrative costs consist of personnel, travel, supplies, training and normal business expenses. In FY 2015, the 8(a) BD program had actual costs of \$53,824,258, including \$10,319,342 attributable to Headquarters, and \$43,504,916 attributable to the Field Office (District Offices).

**b. Management and Technical Assistance<sup>11</sup>**

Section 7(j) of the Small Business Act mandates that the SBA obtains and maintains a cadre of qualified individuals and organizations providing assistance to socially and economically disadvantaged individuals. For FY 2015, Section 7(j) assistance had actual costs of \$2,723,000 attributable to cooperative agreements and contracts.

**c. Advance Payments**

There were no advance payments made during FY 2015.

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and are the same as what OCFO sent to the Congress.

<sup>11</sup> Management and technical assistance data were provided by SBA's Office of Chief Financial Officer (OCFO) and are the same as what OCFO sent to the Congress.

## EVALUATION OF FIRMS THAT COMPLETED 8(a) BUSINESS DEVELOPMENT PROGRAM DURING THREE PREVIOUS FISCAL YEARS

SMALL BUSINESS ACT - Section 7(j)(16)(B)(iii)

*([T]he administrator shall submit a report to the Congress...that shall include the following :)*

*A compilation and evaluation of those business concerns that have exited the Program during the immediately preceding three fiscal years. Such compilation and evaluation shall detail the number of concerns actively engaged in business operations, those that have ceased or substantially curtailed such operations, including the reasons for such actions, and those concerns that have been acquired by other firms or organizations owned and controlled by other than socially and economically disadvantaged individuals. For those businesses that have continued operations after they exited from the Program, the Administrator shall also separately detail the benefits and costs that have accrued to the economy during the immediately preceding fiscal year due to the operations of such concern.*

The SBA utilized data provided by Dun & Bradstreet (D&B) to analyze the 2,453 firms that completed their 8(a) Business Development Program terms between October 1, 2011 and September 30, 2014. (See Table III for category summary of firms based on data from SBA's e8a System and Table IIIa for status summary of firms based on D&B data.) In Table IIIa, of the 2,453 total number of firms, there were 2,381 active firms, 48 ceased firms, and 24 firms defined as not having data available for determining status. Of the active firms, two were acquired by another firm or organization owned and controlled by other than socially and economically disadvantaged individuals and 34 firms were substantially curtailed. Of the 2,381 active firms, the total annual revenue for such firms over the preceding three fiscal years was approximately \$5,212,676,380 in FY 2015. This provided jobs for approximately 77,753 persons.

As for the reasons that former program participant firms ceased operations, these could be various. Such reasons are most likely similar to the reasons that cause any category of business to cease operations. These may include the following: economic conditions; retirement; illness or death of the owner; reduced federal contracting opportunities; a decision to sell the business or start a new business venture; or the pursuit of other professional interests. According to recent census data,<sup>12</sup> two out of three new employer firms survive at least two years; and over a third stay in business 10 years or more. Census data report that 68 percent of new employer firms in 2000 survived at least two years, and 48 percent survived five or more years. Survival rates were similar across states and major industries. Bureau of Labor Statistics data on establishment age show that 48 percent of establishments survive five years or more and 34 percent survive 10 years or more.<sup>13</sup>

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<sup>12</sup> U.S. Department of Commerce, Census Bureau, Business Dynamics Statistics. It should be noted that the Census Bureau does not produce and release official survival rate statistics. These numbers can, however, be derived from statistics provided in the BDS; specifically the number of employer businesses by age and year. A couple of caveats that are expected to distort these numbers slightly are: 1) Business exits have a precise definition in the BDS. An exit takes place when all establishments of a firm cease to exist. Firm entities that cease to exist as a legal construct due to merger and acquisition (M&A) activity but whose establishments do not all cease to exist; are not considered exits in these data. 2) The number of firms in the economy can change for things other than entry. Specifically, firm break ups, spinoffs and M&A activity can lead to multiple new legal entities where there was only one before.

<sup>13</sup> It should be noted that the Census data represent *firms*, which are the entity of the business, while



**TABLE III**  
**FY 2015 Category Summary of Firms Completed 8(a) program during 3 Preceding Years**

Category	FY 12	FY 13	FY 14
In Program at least 1 day and not listed in other 5 categories below	6,246	5,544	4836
Terminated	135	166	117
Withdrawn	207	160	123
Suspended	0	4	3
Completed program	798	776	870
Graduated/Early Graduated	4	9	2
<b>TOTAL</b>	<b>7,390</b>	<b>6,659</b>	<b>5,951</b>

Source: SBA's e8a System (11/12/2015)

Table IIIa

**FY 2015 Status\* Summary of Firms Completed 8(a) program during 3 Preceding Years**

Fiscal Year	Completed 8(a) program	Firms Active in FY 15	Firms Ceased In FY 15	Firms for which D&B could not find data	Active Firms Acquired in FY 15	Active Firms Substantially Curtailed in FY 15 <sup>14</sup>
<b>FY 12</b>	798	763	28	7	2	18
<b>FY 13</b>	785	770	11	4	0	12
<b>FY14</b>	870	848	9	13	0	4
<b>TOTAL</b>	<b>2,453</b>	<b>2,381</b>	<b>48</b>	<b>24</b>	<b>2</b>	<b>34</b>

Source: Dun & Bradstreet (02/19/2016)

\*Statutory language in this section requests status information on firms that have completed the 8(a) Program for each of the three preceding fiscal years of the Report Year. A firm having *completed* the 8(a) program is defined as a firm having spent the full nine years in the program. *Active* firms are defined as being actively engaged in business operations. D&B designated a firm as active if the firm satisfied one of

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Bureau of Labor Statistics indicate *establishments*. The firm and establishment survival age figures are similar.

<sup>14</sup> The Curtailed rate is lower than historical trends because the Base year total employee size is now D&B's measure of employee size instead of the SBA's reported number of employees at the time the business left the program. This provides for a D&B to D&B data comparison instead of the former D&B (current year) to SBA (base year) comparison and results in a more accurate curtail rate measure for this year and all subsequent years.

four metrics. *Ceased* firms are firms that are out of business. D&B designated a firm as ceased if the firm satisfied one of seven metrics. Active firms *acquired* are defined as having been acquired by other firms or organizations owned and controlled by other than socially and economically disadvantaged individuals.

D&B used a two stop process for designating acquired firms. First, D&B designated a firm as acquired if the firm satisfied one of two metrics. Then D&B provided this list to SBA for review. SBA performed step two by confirming whether or not the firm was acquired by other than an 8(a) firm. If the firm was acquired by other than an 8(a) firm then the firm would be listed as acquired.

Firms *substantially curtailed* (defined in statute as “substantially ceased” are defined as firms with the number of employees at the end of the Reporting year to be less than 50% of the number of employees at the end of the fiscal year when the business left the program. D&B defined a firm as being substantially curtailed using this metric.

## COMPILATION OF FISCAL YEAR 2015 PROGRAM PARTICIPANTS

### SMALL BUSINESS ACT - Section 7(j)(16)(B)(iv)

*([T]he administrator shall submit a report to the Congress...that shall include the following :)*

*A listing of all participants in the Program during the preceding fiscal year identifying, by State and by Region, for each firm: the name of the concern, the race or ethnicity, and gender of the disadvantaged owners, the dollar value of all contracts received in the preceding year, the dollar amount of advance payments received by each concern pursuant to contracts awarded under section 637(a) of this title, and a description including (if appropriate) an estimate of the dollar value of all benefits received pursuant to paragraphs (13) and (14) and section 7(a) (20) during such year.*

Appendix B that follows provides a compilation of 2015 program participants, including dollars obligated in FY 2015, in addition to detail by firm to include region, state, MED Min codes (comprised of Minority Enterprise Development (MED) codes and Minority (Min or Ethnicity/Race) codes, entity designation (if other than an individual firm) and gender.<sup>15</sup>

Statistics concerning the categories of MED Min, entities and gender are provided below.

The MED Min categories used in this report are significant as they are used as the basis of disadvantage.<sup>16</sup> The information below shows the number of firms in each MED Min category and the percentage that number is of the total number of firms (5,399):

- Asian Pacific American (AP) – 593 (10.98%)
- Black American (BA) – 1,708 (31.64%)
- Caucasian American (CA) – 43 (0.80%)
- Hispanic American (HA) – 1,235 (22.87%)
- Native American (NA) – 347 (6.43%)
- Native Hawaiian American (NH) – 3 (0.06%)
- Other (American) (OT)<sup>17</sup> – 508 (9.40%)
- Subcontinent Asian American (SA) – 602 (11.15%)

Gender categories are also included in Appendix B.<sup>18</sup> Men owned 67.24 percent of the firms, and women owned 32.76 percent. Of the FY 2015 8(a) firms, 4.20 percent of the total number of firms did

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<sup>15</sup> Firm names listed in Appendix B were pulled from FPDS-NG on November 12, 2015 using DUNS numbers for FY 2015 8(a) firms.

<sup>16</sup> MED Min categories are used in the 8(a) program and found in the e8a System (SBA's internal database). They represent Minority Enterprise Development (MED) codes used as basis of disadvantage (if other than ethnicity/race) along with Minority (Min or Ethnicity/Race) categories also used as basis of disadvantage.

<sup>17</sup> The category of "Other (American)" includes individuals who selected "Other" or who made no selection at all.

<sup>18</sup> Gender data was pulled from SBA's internal database (e8a System).

not report a specific gender.

Listed below are the four categories of entity firms<sup>19</sup> (entity firms being other than individual firms and being part of one of four set groups), the number of firms in each category and the percentage that number is of the total number of firms (5,399):

- Alaskan Native Corporations (ANC) - 231 (4.28 percent)
- Community Development Corporations (CDC) - 3 (0.06 percent)
- Native Hawaiian Organizations (NHO) - 26 (0.48 percent)
- Tribally Owned (TO) - 100 (1.85 percent)

During FY 2015, as part of the annual review submission, the 8(a) BD program required each Participant owned by a Tribe, ANC, NHO or CDC to submit to SBA information showing how the Tribe, ANC, NHO or CDC has provided benefits to the Tribal or native members and/or the Tribal, native or other community due to the Tribe's/ ANC's/ NHO's/ CDC's participation in the 8(a) BD program through one or more firms. Included here are some of the varied benefits reported for FY 2015: employee assistance, to include preparatory classes, education reimbursement, internship programs and in-house internships; health, social and cultural support, to include in-school support programs, drug and alcohol treatment, individual and family crisis assistance and after-school summer programs; economic and community development, to include establishment of non-profit organizations, such as a housing authority, to provide quality housing for elders, individuals and families. Entities (Tribe, ANC, NHO and CDC) reported diverse benefits valued at approximately \$84,511,751. (Benefits were self-reported.) Contract dollars for entities totaled \$5,982,905,644 in 8(a) revenue and \$15,137,967,539 in total revenues (8(a) and non-8(a) revenues combined). Contract dollars were taken from FPDS-NG as reported on February 19, 2015).

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<sup>19</sup> Entity categories were pulled from SBA's internal database (e8a System).

## **8(a) REVENUE AND NON 8(a) REVENUE FOR FISCAL YEAR 2015**

SMALL BUSINESS ACT - Section 7(j)(16)(B)(v)

*([T]he administrator shall submit a report to the Congress...that shall include the following:*

*The total dollar value of contracts and options awarded during the preceding fiscal year pursuant to section 8(a) and such amount expressed as a percentage of total sales of (I) all firms participating in the Program during such year, and (II) of firms in each of the nine years of program participation.*

Total sales, based on FPDS- NG data, were \$25,872,709,566. This consisted of \$16,588,080,897 in 8(a) sales and \$9,284,628,669 in non-8(a) sales. The 8(a) revenue represents an estimated 64.11 percent of total revenue for FY 2015 firms.<sup>20</sup>

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<sup>20</sup> 8(a) sales are 8(a) contract dollars as reported in FPDS-NG and certified by SBA on February 19, 2015. Non-8(a) sales are contract dollars as reported in FPDS-NG and certified by SBA on February 19, 2015.



## REQUESTED RESOURCES AND PROGRAM AUTHORITIES

SMALL BUSINESS ACT - Section 7(j)(16)(B)(vi)

*([T]he administrator shall submit a report to the Congress...that shall include the following:)*

*A description of such additional resources or program authorities as may be required to provide the types of services needed over the next two year period to service the expected portfolio of firms certified pursuant to section 8(a).*

At this time, no additional resources or program authorities are being requested.

## **DOLLAR OBLIGATIONS FOR 8(a) CONTRACTS BY NAICS CODES<sup>21</sup>**

SMALL BUSINESS ACT - Section 7(j)(16)(B)(v)

*([T]he administrator shall submit a report to the Congress...that shall include the following:)*

*The total dollar value of contracts and options awarded pursuant to section 637(a) of this title, at such dollar increments as the Administrator deems appropriate, for each four digit standard industrial classification code under which such contracts and options are classified.*

Appendix A<sup>22</sup> which follows indicates FY 2015 8(a) contract dollars obligated<sup>23</sup> by NAICS CODES (six-digit NAICS codes) for current firms and firms in which program term is completed but contract options remain open. This information was certified from FPDS-NG on February 19, 2015.

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<sup>21</sup> NAICS stands for North American Industry Classification System and are six digit codes. The SIC four-digit standard industrial classification code system is no longer in existence.

<sup>22</sup> FY 2015 dollars obligated by NAICS were certified on February 19, 2015 from Federal Procurement Data System – Next Generation (FPDS-NG). FPDS-NG is the official depository for Federal procurements.

<sup>23</sup> Contract dollars obligated (listed as “action obligations in FPDS-NG”) represents dollars actually obligated in the fiscal year. “Actions” listed in FPDS-NG and used in this report represent number of modifications performed by the Contracting Officer during the fiscal year and do not represent number of contracts.

# Appendix A

Appendix A  
FY 2015 8(a) Contract Dollars Obligated by NAICS Showing  
Industries Receiving Largest Amounts (Reported February 20, 2016)

1	A	B	C	D
		North American Industrial Classification (NAICS)	Action Obligation	Actions
2	236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$ 2,339,469,340	16473
3	541512	COMPUTER SYSTEMS DESIGN SERVICES	\$ 1,723,884,920	5170
4	561210	FACILITIES SUPPORT SERVICES	\$ 1,185,740,805	6771
5	541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES	\$ 1,180,624,262	5481
6	541519	OTHER COMPUTER RELATED SERVICES	\$ 989,867,414	3825
7	541330	ENGINEERING SERVICES	\$ 621,697,509	3404
8	541990	ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES	\$ 525,850,409	2525
9	541511	CUSTOM COMPUTER PROGRAMMING SERVICES	\$ 475,443,736	1627
10	336413	OTHER AIRCRAFT PARTS AND AUXILIARY EQUIPMENT MANUFACTURING	\$ 422,993,648	737
11	561612	SECURITY GUARDS AND PATROL SERVICES	\$ 409,567,170	1003
12	561110	OFFICE ADMINISTRATIVE SERVICES	\$ 381,142,964	2794
13	541513	COMPUTER FACILITIES MANAGEMENT SERVICES	\$ 374,042,911	1225
14	562910	REMEDIATION SERVICES	\$ 322,500,408	1800
15	237990	OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	\$ 307,085,226	1410
16	541712	RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT BIOTECHNOLOGY)	\$ 299,568,415	978
17	237310	HIGHWAY, STREET, AND BRIDGE CONSTRUCTION	\$ 256,012,300	1347
18	561720	JANITORIAL SERVICES	\$ 225,297,972	1838
19	236210	INDUSTRIAL BUILDING CONSTRUCTION	\$ 208,409,669	1505
20	518210	DATA PROCESSING, HOSTING, AND RELATED SERVICES	\$ 181,395,388	594
21	238220	PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS	\$ 158,649,173	1700
22	541620	ENVIRONMENTAL CONSULTING SERVICES	\$ 155,463,787	1203
23	238210	ELECTRICAL CONTRACTORS AND OTHER WIRING INSTALLATION CONTRACTORS	\$ 136,874,756	1343
24	541690	OTHER SCIENTIFIC AND TECHNICAL CONSULTING SERVICES	\$ 136,201,301	969
25	561621	SECURITY SYSTEMS SERVICES (EXCEPT LOCKSMITHS)	\$ 124,415,405	410
26	561320	TEMPORARY HELP SERVICES	\$ 123,834,199	1447
27	238160	ROOFING CONTRACTORS	\$ 113,716,113	810
28	238990	ALL OTHER SPECIALTY TRADE CONTRACTORS	\$ 113,668,235	1363
29	541614	PROCESS, PHYSICAL DISTRIBUTION, AND LOGISTICS CONSULTING SERVICES	\$ 105,911,175	384
30	488190	OTHER SUPPORT ACTIVITIES FOR AIR TRANSPORTATION	\$ 101,441,868	276
31	541618	OTHER MANAGEMENT CONSULTING SERVICES	\$ 98,473,345	409
32	493110	GENERAL WAREHOUSING AND STORAGE	\$ 97,351,896	334
33	611430	PROFESSIONAL AND MANAGEMENT DEVELOPMENT TRAINING	\$ 87,834,848	455
34	237110	WATER AND SEWER LINE AND RELATED STRUCTURES CONSTRUCTION	\$ 83,330,976	578
35	334220	RADIO AND TELEVISION BROADCASTING AND WIRELESS COMMUNICATIONS EQUIPMENT MANUFACTURING	\$ 79,353,625	217
36	561730	LANDSCAPING SERVICES	\$ 72,220,425	869
37	238910	SITE PREPARATION CONTRACTORS	\$ 68,612,641	352
38	621111	OFFICES OF PHYSICIANS (EXCEPT MENTAL HEALTH SPECIALISTS)	\$ 66,534,606	321
39	621399	OFFICES OF ALL OTHER MISCELLANEOUS HEALTH PRACTITIONERS	\$ 60,528,123	469
40	622110	GENERAL MEDICAL AND SURGICAL HOSPITALS	\$ 59,662,552	313
41	237130	POWER AND COMMUNICATION LINE AND RELATED STRUCTURES CONSTRUCTION	\$ 58,492,043	332
42	541219	OTHER ACCOUNTING SERVICES	\$ 55,585,908	423
43	611710	EDUCATIONAL SUPPORT SERVICES	\$ 50,507,571	357
44	562111	SOLID WASTE COLLECTION	\$ 45,399,219	497
45	423430	COMPUTER AND COMPUTER PERIPHERAL EQUIPMENT AND SOFTWARE MERCHANT WHOLESALERS	\$ 44,178,532	259
46	334111	ELECTRONIC COMPUTER MANUFACTURING	\$ 43,762,049	653
47	561990	ALL OTHER SUPPORT SERVICES	\$ 40,143,597	339
48	511210	SOFTWARE PUBLISHERS	\$ 39,722,105	287
49	541930	TRANSLATION AND INTERPRETATION SERVICES	\$ 38,144,824	234
50	336411	AIRCRAFT MANUFACTURING	\$ 37,083,454	47
51	624190	OTHER INDIVIDUAL AND FAMILY SERVICES	\$ 36,735,752	63
52	621999	ALL OTHER MISCELLANEOUS AMBULATORY HEALTH CARE SERVICES	\$ 35,566,965	137
53	238320	PAINTING AND WALL COVERING CONTRACTORS	\$ 35,255,141	649
54	541612	HUMAN RESOURCES CONSULTING SERVICES (2007), HUMAN RESOURCES AND EXECUTIVE SEARCH CONSULTING SERVICES	\$ 33,198,135	261
55	811219	OTHER ELECTRONIC AND PRECISION EQUIPMENT REPAIR AND MAINTENANCE	\$ 32,180,805	85
56	334112	COMPUTER STORAGE DEVICE MANUFACTURING	\$ 30,920,434	109
57	334210	TELEPHONE APPARATUS MANUFACTURING	\$ 30,605,875	121
58	511130	BOOK PUBLISHERS	\$ 30,264,732	112
59	337215	SHOWCASE, PARTITION, SHELVING, AND LOCKER MANUFACTURING	\$ 30,102,482	335
60	561499	ALL OTHER BUSINESS SUPPORT SERVICES	\$ 29,625,016	231
61	336611	SHIP BUILDING AND REPAIRING	\$ 29,385,141	507
62	315220	MEN'S AND BOYS' CUT AND SEW APPAREL MANUFACTURING	\$ 29,043,369	28
63	722310	FOOD SERVICE CONTRACTORS	\$ 28,855,684	279
64	811111	GENERAL AUTOMOTIVE REPAIR	\$ 27,222,298	21
65	115310	SUPPORT ACTIVITIES FOR FORESTRY	\$ 26,108,394	416
66	541810	ADVERTISING AGENCIES	\$ 25,282,200	102
67	517110	WIRED TELECOMMUNICATIONS CARRIERS	\$ 25,117,917	311
68	315210	CUT AND SEW APPAREL CONTRACTORS	\$ 22,277,193	63
69	561410	DOCUMENT PREPARATION SERVICES	\$ 19,567,914	167
70	332993	AMMUNITION (EXCEPT SMALL ARMS) MANUFACTURING	\$ 17,737,244	13
71	541430	GRAPHIC DESIGN SERVICES	\$ 17,734,665	108
72	236118	RESIDENTIAL REMODELERS	\$ 17,348,752	71
73	541310	ARCHITECTURAL SERVICES	\$ 17,227,645	357
74	485999	ALL OTHER TRANSIT AND GROUND PASSENGER TRANSPORTATION	\$ 17,146,411	108
75	517919	ALL OTHER TELECOMMUNICATIONS	\$ 17,099,689	107
76	493190	OTHER WAREHOUSING AND STORAGE	\$ 17,089,374	61



Appendix A  
FY 2015 8(a) Contract Dollars Obligated by NAICS Showing  
Industries Receiving Largest Amounts (Reported February 20, 2016)

	A	B	C	D
1		North American Industrial Classification (NAICS)	Action Obligation	Actions
77	811310	COMMERCIAL AND INDUSTRIAL MACHINERY AND EQUIPMENT (EXCEPT AUTOMOTIVE AND ELECTRONIC)	\$ 16,474,089	219
78	519120	LIBRARIES AND ARCHIVES	\$ 15,834,697	76
79	315999	OTHER APPAREL ACCESSORIES AND OTHER APPAREL MANUFACTURING	\$ 15,148,577	39
80	484210	USED HOUSEHOLD AND OFFICE GOODS MOVING	\$ 14,757,884	235
81	423210	FURNITURE MERCHANT WHOLESALERS	\$ 14,519,380	45
82	334118	COMPUTER TERMINAL AND OTHER COMPUTER PERIPHERAL EQUIPMENT MANUFACTURING	\$ 14,272,328	44
83	238110	POURED CONCRETE FOUNDATION AND STRUCTURE CONTRACTORS	\$ 14,157,399	100
84	519190	ALL OTHER INFORMATION SERVICES	\$ 14,127,479	118
85	541820	PUBLIC RELATIONS AGENCIES	\$ 14,014,130	147
86	238330	FLOORING CONTRACTORS	\$ 13,929,922	270
87	238190	OTHER FOUNDATION, STRUCTURE, AND BUILDING EXTERIOR CONTRACTORS	\$ 13,400,909	111
88	522390	OTHER ACTIVITIES RELATED TO CREDIT INTERMEDIATION	\$ 13,271,276	24
89	237120	OIL AND GAS PIPELINE AND RELATED STRUCTURES CONSTRUCTION	\$ 13,150,679	53
90	541211	OFFICES OF CERTIFIED PUBLIC ACCOUNTANTS	\$ 12,678,458	126
91	562211	HAZARDOUS WASTE TREATMENT AND DISPOSAL	\$ 12,573,275	1509
92	532420	OFFICE MACHINERY AND EQUIPMENT RENTAL AND LEASING	\$ 12,053,742	160
93	334310	AUDIO AND VIDEO EQUIPMENT MANUFACTURING	\$ 11,679,987	144
94	238390	OTHER BUILDING FINISHING CONTRACTORS	\$ 11,635,679	112
95	621330	OFFICES OF MENTAL HEALTH PRACTITIONERS (EXCEPT PHYSICIANS)	\$ 11,564,323	39
96	221310	WATER SUPPLY AND IRRIGATION SYSTEMS	\$ 11,557,015	34
97	541380	TESTING LABORATORIES	\$ 11,310,195	197
98	561920	CONVENTION AND TRADE SHOW ORGANIZERS	\$ 11,299,625	119
99	561330	PROFESSIONAL EMPLOYER ORGANIZATIONS (FORMERLY EMPLOYEE LEASING SERVICES)	\$ 11,270,211	47
100	334516	ANALYTICAL LABORATORY INSTRUMENT MANUFACTURING	\$ 11,053,926	111
101	541711	RESEARCH AND DEVELOPMENT IN BIOTECHNOLOGY	\$ 10,948,939	99
102	611699	ALL OTHER MISCELLANEOUS SCHOOLS AND INSTRUCTION	\$ 10,897,073	61
103	238350	FINISH CARPENTRY CONTRACTORS	\$ 10,838,347	107
104	337214	OFFICE FURNITURE (EXCEPT WOOD) MANUFACTURING	\$ 10,744,997	494
105	541350	BUILDING INSPECTION SERVICES	\$ 10,728,100	72
106	238290	OTHER BUILDING EQUIPMENT CONTRACTORS	\$ 10,643,546	153
107	811212	COMPUTER AND OFFICE MACHINE REPAIR AND MAINTENANCE	\$ 10,576,169	83
108	336992	MILITARY ARMORED VEHICLE, TANK, AND TANK COMPONENT MANUFACTURING	\$ 10,230,710	46
109	339999	ALL OTHER MISCELLANEOUS MANUFACTURING	\$ 10,190,401	7
110	332994	SMALL ARMS, ORDNANCE, AND ORDNANCE ACCESSORIES MANUFACTURING	\$ 10,110,161	59
111	531311	RESIDENTIAL PROPERTY MANAGERS	\$ 10,090,747	28
112	811213	COMMUNICATION EQUIPMENT REPAIR AND MAINTENANCE	\$ 9,976,690	175
113	561599	ALL OTHER TRAVEL ARRANGEMENT AND RESERVATION SERVICES	\$ 9,714,428	24
114	517210	WIRELESS TELECOMMUNICATIONS CARRIERS (EXCEPT SATELLITE)	\$ 9,579,134	27
115	541613	MARKETING CONSULTING SERVICES	\$ 9,434,548	87
116	517410	SATELLITE TELECOMMUNICATIONS	\$ 8,932,298	10
117	311999	ALL OTHER MISCELLANEOUS FOOD MANUFACTURING	\$ 8,861,925	42
118	524298	ALL OTHER INSURANCE RELATED ACTIVITIES	\$ 8,839,208	3
119	335311	POWER, DISTRIBUTION, AND SPECIALTY TRANSFORMER MANUFACTURING	\$ 8,376,742	32
120	339112	SURGICAL AND MEDICAL INSTRUMENT MANUFACTURING	\$ 8,073,183	94
121	512110	MOTION PICTURE AND VIDEO PRODUCTION	\$ 8,002,504	49
122	337127	INSTITUTIONAL FURNITURE MANUFACTURING	\$ 7,783,564	80
123	561790	OTHER SERVICES TO BUILDINGS AND DWELLINGS	\$ 7,582,438	164
124	336412	AIRCRAFT ENGINE AND ENGINE PARTS MANUFACTURING	\$ 7,343,513	12
125	334614	SOFTWARE AND OTHER PRERECORDED COMPACT DISC, TAPE, AND RECORD REPRODUCING	\$ 7,065,826	16
126	541370	SURVEYING AND MAPPING (EXCEPT GEOPHYSICAL) SERVICES	\$ 6,859,939	60
127	541199	ALL OTHER LEGAL SERVICES	\$ 6,822,557	41
128	611512	FLIGHT TRAINING	\$ 6,820,006	32
129	611420	COMPUTER TRAINING	\$ 6,782,465	51
130	611519	OTHER TECHNICAL AND TRADE SCHOOLS	\$ 6,618,263	18
131	541710	RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES	\$ 6,510,497	69
132	621112	OFFICES OF PHYSICIANS, MENTAL HEALTH SPECIALISTS	\$ 6,341,541	41
133	611692	AUTOMOBILE DRIVING SCHOOLS	\$ 6,312,924	5
134	561422	TELEMARKETING BUREAUS AND OTHER CONTACT CENTERS	\$ 6,308,762	18
135	336212	TRUCK TRAILER MANUFACTURING	\$ 6,206,449	18
136	522310	MORTGAGE AND NONMORTGAGE LOAN BROKERS	\$ 6,198,002	6
137	334119	OTHER COMPUTER PERIPHERAL EQUIPMENT MANUFACTURING	\$ 6,010,465	56
138	332999	ALL OTHER MISCELLANEOUS FABRICATED METAL PRODUCT MANUFACTURING	\$ 5,939,454	15
139	524292	THIRD PARTY ADMINISTRATION OF INSURANCE AND PENSION FUNDS	\$ 5,823,727	3
140	333924	INDUSTRIAL TRUCK, TRACTOR, TRAILER, AND STACKER MACHINERY MANUFACTURING	\$ 5,777,951	362
141	483111	DEEP SEA FREIGHT TRANSPORTATION	\$ 5,734,388	8
142	813920	PROFESSIONAL ORGANIZATIONS	\$ 5,650,750	2
143	621320	OFFICES OF OPTOMETRISTS	\$ 5,594,821	23
144	488310	PORT AND HARBOR OPERATIONS	\$ 5,189,649	25
145	325510	PAINT AND COATING MANUFACTURING	\$ 5,158,724	34
146	333120	CONSTRUCTION MACHINERY MANUFACTURING	\$ 4,970,034	11
147	621512	DIAGNOSTIC IMAGING CENTERS	\$ 4,787,202	30
148	519130	INTERNET PUBLISHING AND BROADCASTING AND WEB SEARCH PORTALS	\$ 4,759,458	24
149	517911	TELECOMMUNICATIONS RESELLERS	\$ 4,676,036	22
150	333249	OTHER INDUSTRIAL MACHINERY MANUFACTURING	\$ 4,384,466	3
151	561421	TELEPHONE ANSWERING SERVICES	\$ 4,361,835	21

Appendix A  
FY 2015 8(a) Contract Dollars Obligated by NAICS Showing  
Industries Receiving Largest Amounts (Reported February 20, 2016)

	A	B	C	D
1		North American Industrial Classification (NAICS)	Action Obligation	Actions
152	562112	HAZARDOUS WASTE COLLECTION	\$ 4,331,330	50
153	561611	INVESTIGATION SERVICES	\$ 4,324,015	48
154	523930	INVESTMENT ADVICE	\$ 4,192,580	5
155	335313	SWITCHGEAR AND SWITCHBOARD APPARATUS MANUFACTURING	\$ 4,179,851	59
156	332311	PREFABRICATED METAL BUILDING AND COMPONENT MANUFACTURING	\$ 4,175,512	44
157	531120	LESSORS OF NONRESIDENTIAL BUILDINGS (EXCEPT MINIWAREHOUSES)	\$ 4,113,202	43
158	488119	OTHER AIRPORT OPERATIONS	\$ 4,105,790	25
159	491110	POSTAL SERVICE	\$ 4,100,301	52
160	337211	WOOD OFFICE FURNITURE MANUFACTURING	\$ 4,025,127	71
161	334519	OTHER MEASURING AND CONTROLLING DEVICE MANUFACTURING	\$ 3,953,108	12
162	621340	OFFICES OF PHYSICAL, OCCUPATIONAL AND SPEECH THERAPISTS, AND AUDIOLOGISTS	\$ 3,867,139	30
163	532490	OTHER COMMERCIAL AND INDUSTRIAL MACHINERY AND EQUIPMENT RENTAL AND LEASING	\$ 3,845,517	35
164	322121	PAPER (EXCEPT NEWSPRINT) MILLS	\$ 3,758,386	11
165	332312	FABRICATED STRUCTURAL METAL MANUFACTURING	\$ 3,685,500	32
166	488111	AIR TRAFFIC CONTROL	\$ 3,618,869	5
167	621910	AMBULANCE SERVICES	\$ 3,525,786	8
168	562991	SEPTIC TANK AND RELATED SERVICES	\$ 3,516,920	67
169	611310	COLLEGES, UNIVERSITIES, AND PROFESSIONAL SCHOOLS	\$ 3,357,394	114
170	423450	MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS	\$ 3,329,121	33
171	325520	ADHESIVE MANUFACTURING	\$ 3,275,117	9
172	311224	SOYBEAN AND OTHER OILSEED PROCESSING	\$ 3,271,600	1
173	812930	PARKING LOTS AND GARAGES	\$ 3,184,042	14
174	311421	FRUIT AND VEGETABLE CANNING	\$ 3,159,430	9
175	811118	OTHER AUTOMOTIVE MECHANICAL AND ELECTRICAL REPAIR AND MAINTENANCE	\$ 3,109,481	3
176	512290	OTHER SOUND RECORDING INDUSTRIES	\$ 3,095,954	10
177	523110	INVESTMENT BANKING AND SECURITIES DEALING	\$ 3,090,140	4
178	321920	WOOD CONTAINER AND PALLET MANUFACTURING	\$ 3,028,103	4
179	481211	NONSCHEDULED CHARTERED PASSENGER AIR TRANSPORTATION	\$ 3,001,358	31
180	332212	HAND AND EDGE TOOL MANUFACTURING	\$ 2,960,980	6
181	541720	RESEARCH AND DEVELOPMENT IN THE SOCIAL SCIENCES AND HUMANITIES	\$ 2,949,033	57
182	336111	AUTOMOBILE MANUFACTURING	\$ 2,889,387	5
183	541490	OTHER SPECIALIZED DESIGN SERVICES	\$ 2,790,860	33
184	333415	AIR-CONDITIONING AND WARM AIR HEATING EQUIPMENT AND COMMERCIAL AND INDUSTRIAL REFRIGE	\$ 2,770,075	16
185	332216	SAW BLADE AND HANDTOOL MANUFACTURING	\$ 2,768,964	22
186	562119	OTHER WASTE COLLECTION	\$ 2,691,019	20
187	335999	ALL OTHER MISCELLANEOUS ELECTRICAL EQUIPMENT AND COMPONENT MANUFACTURING	\$ 2,661,004	37
188	336214	TRAVEL TRAILER AND CAMPER MANUFACTURING	\$ 2,640,079	8
189	485410	SCHOOL AND EMPLOYEE BUS TRANSPORTATION	\$ 2,623,507	20
190	712110	MUSEUMS	\$ 2,599,596	45
191	561439	OTHER BUSINESS SERVICE CENTERS (INCLUDING COPY SHOPS)	\$ 2,582,458	11
192	541110	OFFICES OF LAWYERS	\$ 2,576,309	28
193	315990	APPAREL ACCESSORIES AND OTHER APPAREL MANUFACTURING	\$ 2,527,624	9
194	532412	CONSTRUCTION, MINING, AND FORESTRY MACHINERY AND EQUIPMENT RENTAL AND LEASING	\$ 2,501,083	49
195	492110	COURIERS AND EXPRESS DELIVERY SERVICES	\$ 2,375,058	35
196	423720	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES (HYDRONICS) MERCHANT WHOLESALERS	\$ 2,373,639	1
197	485113	BUS AND OTHER MOTOR VEHICLE TRANSIT SYSTEMS	\$ 2,327,511	10
198	541410	INTERIOR DESIGN SERVICES	\$ 2,252,672	30
199	541214	PAYROLL SERVICES	\$ 2,180,770	4
200	337125	HOUSEHOLD FURNITURE (EXCEPT WOOD AND METAL) MANUFACTURING	\$ 2,167,700	5
201	621498	ALL OTHER OUTPATIENT CARE CENTERS	\$ 2,110,697	12
202	321992	PREFABRICATED WOOD BUILDING MANUFACTURING	\$ 2,085,794	6
203	335931	CURRENT-CARRYING WIRING DEVICE MANUFACTURING	\$ 2,057,819	36
204	561311	EMPLOYMENT PLACEMENT AGENCIES	\$ 2,028,413	25
205	561710	EXTERMINATING AND PEST CONTROL SERVICES	\$ 1,996,310	50
206	238140	MASONRY CONTRACTORS	\$ 1,974,963	46
207	488991	PACKING AND CRATING	\$ 1,933,640	21
208	562998	ALL OTHER MISCELLANEOUS WASTE MANAGEMENT SERVICES	\$ 1,834,902	34
209	488999	ALL OTHER SUPPORT ACTIVITIES FOR TRANSPORTATION	\$ 1,834,666	8
210	711510	INDEPENDENT ARTISTS, WRITERS, AND PERFORMERS	\$ 1,777,666	52
211	336211	MOTOR VEHICLE BODY MANUFACTURING	\$ 1,750,805	22
212	334290	OTHER COMMUNICATIONS EQUIPMENT MANUFACTURING	\$ 1,750,081	70
213	562219	OTHER NONHAZARDOUS WASTE TREATMENT AND DISPOSAL	\$ 1,681,910	33
214	561910	PACKAGING AND LABELING SERVICES	\$ 1,641,846	12
215	238170	SIDING CONTRACTORS	\$ 1,569,403	10
216	621511	MEDICAL LABORATORIES	\$ 1,549,617	17
217	531190	LESSORS OF OTHER REAL ESTATE PROPERTY	\$ 1,503,499	24
218	541830	MEDIA BUYING AGENCIES	\$ 1,499,155	1
219	484110	GENERAL FREIGHT TRUCKING, LOCAL	\$ 1,460,920	26
220	336419	OTHER GUIDED MISSILE AND SPACE VEHICLE PARTS AND AUXILIARY EQUIPMENT MANUFACTURING	\$ 1,440,964	3
221	515120	TELEVISION BROADCASTING	\$ 1,431,158	3
222	561431	PRIVATE MAIL CENTERS	\$ 1,424,355	15
223	424430	DAIRY PRODUCT (EXCEPT DRIED OR CANNED) MERCHANT WHOLESALERS	\$ 1,414,539	2
224	541340	DRAFTING SERVICES	\$ 1,412,374	10
225	335110	ELECTRIC LAMP BULB AND PART MANUFACTURING	\$ 1,408,473	12
226	238150	GLASS AND GLAZING CONTRACTORS	\$ 1,405,868	32



Appendix A  
FY 2015 8(a) Contract Dollars Obligated by NAICS Showing  
Industries Receiving Largest Amounts (Reported February 20, 2016)

	A	B	C	D
1		North American Industrial Classification (NAICS)	Action Obligation	Actions
227	541910	MARKETING RESEARCH AND PUBLIC OPINION POLLING	\$ 1,387,768	15
228	238130	FRAMING CONTRACTORS	\$ 1,326,299	23
229	423490	OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS	\$ 1,305,451	14
230	333316	PHOTOGRAPHIC AND PHOTOCOPYING EQUIPMENT MANUFACTURING	\$ 1,296,024	66
231	324110	PETROLEUM REFINERIES	\$ 1,269,090	42
232	323119	OTHER COMMERCIAL PRINTING	\$ 1,256,145	8
233	812320	DRYCLEANING AND LAUNDRY SERVICES (EXCEPT COIN-OPERATED)	\$ 1,248,308	20
234	611630	LANGUAGE SCHOOLS	\$ 1,223,040	10
235	221320	SEWAGE TREATMENT FACILITIES	\$ 1,217,778	33
236	541890	OTHER SERVICES RELATED TO ADVERTISING	\$ 1,216,407	17
237	315190	OTHER APPAREL KNITTING MILLS	\$ 1,200,000	5
238	333314	OPTICAL INSTRUMENT AND LENS MANUFACTURING	\$ 1,172,637	6
239	221118	OTHER ELECTRIC POWER GENERATION	\$ 1,166,935	1
240	532120	TRUCK, UTILITY TRAILER, AND RV (RECREATIONAL VEHICLE) RENTAL AND LEASING	\$ 1,155,464	27
241	531320	OFFICES OF REAL ESTATE APPRAISERS	\$ 1,150,855	12
242	238120	STRUCTURAL STEEL AND PRECAST CONCRETE CONTRACTORS	\$ 1,145,293	36
243	622210	PSYCHIATRIC AND SUBSTANCE ABUSE HOSPITALS	\$ 1,119,706	2
244	483113	COASTAL AND GREAT LAKES FREIGHT TRANSPORTATION	\$ 1,113,635	8
245	314110	CARPET AND RUG MILLS	\$ 1,074,501	31
246	483114	COASTAL AND GREAT LAKES PASSENGER TRANSPORTATION	\$ 1,054,850	3
247	541940	VETERINARY SERVICES	\$ 1,024,269	6
248	624410	CHILD DAY CARE SERVICES	\$ 1,010,928	3
249	335921	FIBER OPTIC CABLE MANUFACTURING	\$ 1,010,686	14
250	323111	COMMERCIAL PRINTING (EXCEPT SCREEN AND BOOKS)	\$ 969,435	1
251	927110	SPACE RESEARCH AND TECHNOLOGY	\$ 938,232	2
252	333315	PHOTOGRAPHIC AND PHOTOCOPYING EQUIPMENT MANUFACTURING	\$ 902,151	75
253	812990	ALL OTHER PERSONAL SERVICES	\$ 886,060	3
254	511199	ALL OTHER PUBLISHERS	\$ 872,635	6
255	221114	SOLAR ELECTRIC POWER GENERATION	\$ 821,336	3
256	333318	OTHER COMMERCIAL AND SERVICE INDUSTRY MACHINERY MANUFACTURING	\$ 807,985	225
257	423320	BRICK, STONE, AND RELATED CONSTRUCTION MATERIAL MERCHANT WHOLESALERS	\$ 807,915	8
258	324121	ASPHALT PAVING MIXTURE AND BLOCK MANUFACTURING	\$ 807,393	7
259	488510	FREIGHT TRANSPORTATION ARRANGEMENT	\$ 784,368	18
260	335122	COMMERCIAL, INDUSTRIAL, AND INSTITUTIONAL ELECTRIC LIGHTING FIXTURE MANUFACTURING	\$ 781,475	10
261	333991	POWER-DRIVEN HANDTOOL MANUFACTURING	\$ 781,300	4
262	336991	MOTORCYCLE, BICYCLE, AND PARTS MANUFACTURING	\$ 767,970	1
263	423710	HARDWARE MERCHANT WHOLESALERS	\$ 766,363	5
264	922160	FIRE PROTECTION	\$ 762,485	4
265	621210	OFFICES OF DENTISTS	\$ 751,936	22
266	336390	OTHER MOTOR VEHICLE PARTS MANUFACTURING	\$ 744,223	8
267	212321	CONSTRUCTION SAND AND GRAVEL MINING	\$ 734,364	10
268	813110	RELIGIOUS ORGANIZATIONS	\$ 733,894	25
269	492210	LOCAL MESSENGERS AND LOCAL DELIVERY	\$ 724,319	15
270	323113	COMMERCIAL SCREEN PRINTING	\$ 673,798	6
271	532411	COMMERCIAL AIR, RAIL, AND WATER TRANSPORTATION EQUIPMENT RENTAL AND LEASING	\$ 665,332	5
272	423690	OTHER ELECTRONIC PARTS AND EQUIPMENT MERCHANT WHOLESALERS	\$ 647,688	5
273	624310	VOCATIONAL REHABILITATION SERVICES	\$ 617,000	2
274	488210	SUPPORT ACTIVITIES FOR RAIL TRANSPORTATION	\$ 606,635	4
275	484220	SPECIALIZED FREIGHT (EXCEPT USED GOODS) TRUCKING, LOCAL	\$ 606,163	25
276	561740	CARPET AND UPHOLSTERY CLEANING SERVICES	\$ 604,690	15
277	423440	OTHER COMMERCIAL EQUIPMENT MERCHANT WHOLESALERS	\$ 599,257	7
278	541191	TITLE ABSTRACT AND SETTLEMENT OFFICES	\$ 581,246	11
279	444190	OTHER BUILDING MATERIAL DEALERS	\$ 567,265	6
280	334515	INSTRUMENT MANUFACTURING FOR MEASURING AND TESTING ELECTRICITY AND ELECTRICAL SIGNAL	\$ 560,791	24
281	332510	HARDWARE MANUFACTURING	\$ 542,723	11
282	238310	DRYWALL AND INSULATION CONTRACTORS	\$ 539,809	21
283	238340	TILE AND TERRAZZO CONTRACTORS	\$ 536,403	21
284	314999	ALL OTHER MISCELLANEOUS TEXTILE PRODUCT MILLS	\$ 527,508	2
285	327390	OTHER CONCRETE PRODUCT MANUFACTURING	\$ 518,963	6
286	332721	PRECISION TURNED PRODUCT MANUFACTURING	\$ 509,096	3
287	531390	OTHER ACTIVITIES RELATED TO REAL ESTATE	\$ 507,470	1
288	311212	RICE MILLING	\$ 495,988	6
289	339950	SIGN MANUFACTURING	\$ 477,703	24
290	336399	ALL OTHER MOTOR VEHICLE PARTS MANUFACTURING	\$ 470,201	7
291	334419	OTHER ELECTRONIC COMPONENT MANUFACTURING	\$ 459,526	25
292	511120	PERIODICAL PUBLISHERS	\$ 458,458	4
293	812332	INDUSTRIAL LAUNDERERS	\$ 450,988	76
294	339113	SURGICAL APPLIANCE AND SUPPLIES MANUFACTURING	\$ 450,093	7
295	331210	IRON AND STEEL PIPE AND TUBE MANUFACTURING FROM PURCHASED STEEL	\$ 445,628	5
296	722110	FULL-SERVICE RESTAURANTS	\$ 443,944	7
297	532210	CONSUMER ELECTRONICS AND APPLIANCES RENTAL	\$ 440,432	13
298	221111	HYDROELECTRIC POWER GENERATION	\$ 406,182	2
299	524210	INSURANCE AGENCIES AND BROKERAGES	\$ 393,566	3
300	624230	EMERGENCY AND OTHER RELIEF SERVICES	\$ 388,814	1
301	423410	PHOTOGRAPHIC EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS	\$ 386,328	3

Appendix A  
FY 2015 8(a) Contract Dollars Obligated by NAICS Showing  
Industries Receiving Largest Amounts (Reported February 20, 2016)

	A	B	C	D
1		North American Industrial Classification (NAICS)	Action Obligation	Actions
302	333911	PUMP AND PUMPING EQUIPMENT MANUFACTURING	\$ 380,270	9
303	811211	CONSUMER ELECTRONICS REPAIR AND MAINTENANCE	\$ 374,216	3
304	311615	POULTRY PROCESSING	\$ 366,826	2
305	334416	CAPACITOR, RESISTOR, COIL, TRANSFORMER, AND OTHER INDUCTOR MANUFACTURING	\$ 366,126	1
306	621310	OFFICES OF CHIROPRACTORS	\$ 355,392	4
307	332710	MACHINE SHOPS	\$ 355,284	9
308	561492	COURT REPORTING AND STENOGRAPHY SERVICES	\$ 349,811	114
309	721110	HOTELS (EXCEPT CASINO HOTELS) AND MOTELS	\$ 331,036	37
310	322212	FOLDING PAPERBOARD BOX MANUFACTURING	\$ 322,853	1
311	333111	FARM MACHINERY AND EQUIPMENT MANUFACTURING	\$ 318,894	10
312	327320	READY-MIX CONCRETE MANUFACTURING	\$ 313,240	3
313	326140	POLYSTYRENE FOAM PRODUCT MANUFACTURING	\$ 310,929	3
314	541922	COMMERCIAL PHOTOGRAPHY	\$ 310,440	2
315	115112	SOIL PREPARATION, PLANTING, AND CULTIVATING	\$ 309,825	11
316	332439	OTHER METAL CONTAINER MANUFACTURING	\$ 308,050	1
317	512191	TELEPRODUCTION AND OTHER POSTPRODUCTION SERVICES	\$ 302,400	3
318	923130	ADMINISTRATION OF HUMAN RESOURCE PROGRAMS (EXCEPT EDUCATION, PUBLIC HEALTH, AND VET	\$ 300,985	5
319	485320	LIMOUSINE SERVICE	\$ 294,414	7
320	541921	PHOTOGRAPHY STUDIOS, PORTRAIT	\$ 292,516	12
321	323120	SUPPORT ACTIVITIES FOR PRINTING	\$ 291,914	4
322	561622	LOCKSMITHS	\$ 281,053	8
323	337212	CUSTOM ARCHITECTURAL WOODWORK AND MILLWORK MANUFACTURING	\$ 279,564	3
324	325992	PHOTOGRAPHIC FILM, PAPER, PLATE, AND CHEMICAL MANUFACTURING	\$ 276,660	4
325	326122	PLASTICS PIPE AND PIPE FITTING MANUFACTURING	\$ 247,856	2
326	333999	ALL OTHER MISCELLANEOUS GENERAL PURPOSE MACHINERY MANUFACTURING	\$ 243,050	35
327	621420	OUTPATIENT MENTAL HEALTH AND SUBSTANCE ABUSE CENTERS	\$ 235,187	5
328	339920	SPORTING AND ATHLETIC GOODS MANUFACTURING	\$ 220,947	3
329	326111	PLASTICS BAG MANUFACTURING	\$ 216,222	14
330	334417	ELECTRONIC CONNECTOR MANUFACTURING	\$ 210,919	1
331	332420	METAL TANK (HEAVY GAUGE) MANUFACTURING	\$ 208,890	4
332	333413	INDUSTRIAL AND COMMERCIAL FAN AND BLOWER AND AIR PURIFICATION EQUIPMENT MANUFACTURING	\$ 208,149	3
333	921190	OTHER GENERAL GOVERNMENT SUPPORT	\$ 198,954	13
334	332812	METAL COATING, ENGRAVING (EXCEPT JEWELRY AND SILVERWARE), AND ALLIED SERVICES TO MANU	\$ 195,950	1
335	423610	ELECTRICAL APPARATUS AND EQUIPMENT, WIRING SUPPLIES, AND RELATED EQUIPMENT MERCHANT	\$ 193,522	12
336	621391	OFFICES OF PODIATRISTS	\$ 185,914	1
337	621991	BLOOD AND ORGAN BANKS	\$ 184,580	5
338	221330	STEAM AND AIR-CONDITIONING SUPPLY	\$ 182,390	6
339	541213	TAX PREPARATION SERVICES	\$ 181,121	10
340	541360	GEOPHYSICAL SURVEYING AND MAPPING SERVICES	\$ 175,804	8
341	711130	MUSICAL GROUPS AND ARTISTS	\$ 169,750	5
342	321991	MANUFACTURED HOME (MOBILE HOME) MANUFACTURING	\$ 169,172	1
343	424130	INDUSTRIAL AND PERSONAL SERVICE PAPER MERCHANT WHOLESALERS	\$ 166,740	1
344	443120	COMPUTER AND SOFTWARE STORES	\$ 166,209	31
345	336320	MOTOR VEHICLE ELECTRICAL AND ELECTRONIC EQUIPMENT MANUFACTURING	\$ 162,067	11
346	325411	MEDICINAL AND BOTANICAL MANUFACTURING	\$ 157,375	1
347	811121	AUTOMOTIVE BODY, PAINT, AND INTERIOR REPAIR AND MAINTENANCE	\$ 155,640	13
348	326299	ALL OTHER RUBBER PRODUCT MANUFACTURING	\$ 154,700	3
349	423420	OFFICE EQUIPMENT MERCHANT WHOLESALERS	\$ 149,280	12
350	925110	ADMINISTRATION OF HOUSING PROGRAMS	\$ 149,185	4
351	113310	LOGGING	\$ 148,575	1
352	424710	PETROLEUM BULK STATIONS AND TERMINALS	\$ 144,021	1
353	211112	NATURAL GAS LIQUID EXTRACTION	\$ 143,964	6
354	333992	WELDING AND SOLDERING EQUIPMENT MANUFACTURING	\$ 128,017	1
355	712120	HISTORICAL SITES	\$ 126,272	8
356	541840	MEDIA REPRESENTATIVES	\$ 119,358	3
357	525990	OTHER FINANCIAL VEHICLES	\$ 118,806	1
358	335929	OTHER COMMUNICATION AND ENERGY WIRE MANUFACTURING	\$ 118,379	7
359	443142	ELECTRONICS STORES	\$ 118,375	4
360	335932	NONCURRENT-CARRYING WIRING DEVICE MANUFACTURING	\$ 118,282	2
361	335129	OTHER LIGHTING EQUIPMENT MANUFACTURING	\$ 116,852	6
362	488490	OTHER SUPPORT ACTIVITIES FOR ROAD TRANSPORTATION	\$ 114,075	2
363	337920	BLIND AND SHADE MANUFACTURING	\$ 112,903	6
364	484230	SPECIALIZED FREIGHT (EXCEPT USED GOODS) TRUCKING, LONG-DISTANCE	\$ 112,819	3
365	541420	INDUSTRIAL DESIGN SERVICES	\$ 108,000	3
366	332321	METAL WINDOW AND DOOR MANUFACTURING	\$ 106,838	6
367	333923	OVERHEAD TRAVELING CRANE, HOIST, AND MONORAIL SYSTEM MANUFACTURING	\$ 105,690	9
368	423990	OTHER MISCELLANEOUS DURABLE GOODS MERCHANT WHOLESALERS	\$ 104,764	15
369	611620	SPORTS AND RECREATION INSTRUCTION	\$ 99,344	19
370	333294	FOOD PRODUCT MACHINERY MANUFACTURING	\$ 99,016	51
371	326291	RUBBER PRODUCT MANUFACTURING FOR MECHANICAL USE	\$ 94,600	3
372	236115	NEW SINGLE-FAMILY HOUSING CONSTRUCTION (EXCEPT FOR-SALE BUILDERS)	\$ 94,388	8
373	334418	PRINTED CIRCUIT ASSEMBLY (ELECTRONIC ASSEMBLY) MANUFACTURING	\$ 92,803	4
374	443130	CAMERA AND PHOTOGRAPHIC SUPPLIES STORES	\$ 86,546	2
375	335221	HOUSEHOLD COOKING APPLIANCE MANUFACTURING	\$ 84,682	84
376	115210	SUPPORT ACTIVITIES FOR ANIMAL PRODUCTION	\$ 82,220	8



Appendix A  
FY 2015 8(a) Contract Dollars Obligated by NAICS Showing  
Industries Receiving Largest Amounts (Reported February 20, 2016)

	A	B	C	D
1		North American Industrial Classification (NAICS)	Action Obligation	Actions
377	453210	OFFICE SUPPLIES AND STATIONERY STORES	\$ 82,137	6
378	327113	PORCELAIN ELECTRICAL SUPPLY MANUFACTURING	\$ 79,016	5
379	561312	EXECUTIVE SEARCH SERVICES	\$ 76,601	9
380	334413	SEMICONDUCTOR AND RELATED DEVICE MANUFACTURING	\$ 75,378	2
381	336370	MOTOR VEHICLE METAL STAMPING	\$ 74,592	1
382	423910	SPORTING AND RECREATIONAL GOODS AND SUPPLIES MERCHANT WHOLESALERS	\$ 70,978	3
383	333613	MECHANICAL POWER TRANSMISSION EQUIPMENT MANUFACTURING	\$ 69,215	4
384	335312	MOTOR AND GENERATOR MANUFACTURING	\$ 65,623	5
385	339991	GASKET, PACKING, AND SEALING DEVICE MANUFACTURING	\$ 65,194	9
386	321113	SAWMILLS	\$ 64,020	3
387	212319	OTHER CRUSHED AND BROKEN STONE MINING AND QUARRYING	\$ 63,695	6
388	311710	SEAFOOD PRODUCT PREPARATION AND PACKAGING	\$ 61,616	1
389	327910	ABRASIVE PRODUCT MANUFACTURING	\$ 59,800	1
390	423830	INDUSTRIAL MACHINERY AND EQUIPMENT MERCHANT WHOLESALERS	\$ 59,553	4
391	337122	NONUPHOLSTERED WOOD HOUSEHOLD FURNITURE MANUFACTURING	\$ 57,901	4
392	445110	SUPERMARKETS AND OTHER GROCERY (EXCEPT CONVENIENCE) STORES	\$ 57,580	2
393	337110	WOOD KITCHEN CABINET AND COUNTERTOP MANUFACTURING	\$ 57,000	1
394	332313	PLATE WORK MANUFACTURING	\$ 55,289	6
395	333293	PRINTING MACHINERY AND EQUIPMENT MANUFACTURING	\$ 54,603	2
396	333618	OTHER ENGINE EQUIPMENT MANUFACTURING	\$ 54,177	3
397	531110	LESSORS OF RESIDENTIAL BUILDINGS AND DWELLINGS	\$ 50,406	4
398	423510	METAL SERVICE CENTERS AND OTHER METAL MERCHANT WHOLESALERS	\$ 49,370	1
399	442210	FLOOR COVERING STORES	\$ 48,252	7
400	213115	SUPPORT ACTIVITIES FOR NONMETALLIC MINERALS (EXCEPT FUELS)	\$ 46,565	4
401	334513	INSTRUMENTS AND RELATED PRODUCTS MANUFACTURING FOR MEASURING, DISPLAYING, AND CONT	\$ 45,915	6
402	335222	HOUSEHOLD REFRIGERATOR AND HOME FREEZER MANUFACTURING	\$ 38,284	41
403	325130	SYNTHETIC DYE AND PIGMENT MANUFACTURING	\$ 37,305	2
404	488390	OTHER SUPPORT ACTIVITIES FOR WATER TRANSPORTATION	\$ 36,954	1
405	332991	BALL AND ROLLER BEARING MANUFACTURING	\$ 36,799	23
406	488330	NAVIGATIONAL SERVICES TO SHIPPING	\$ 36,727	1
407	562212	SOLID WASTE LANDFILL	\$ 36,209	1
408	541860	DIRECT MAIL ADVERTISING	\$ 35,800	1
409	333912	AIR AND GAS COMPRESSOR MANUFACTURING	\$ 35,655	3
410	334517	IRRADIATION APPARATUS MANUFACTURING	\$ 34,625	3
411	713940	FITNESS AND RECREATIONAL SPORTS CENTERS	\$ 34,217	4
412	311225	FATS AND OILS REFINING AND BLENDING	\$ 34,086	1
413	323117	BOOKS PRINTING	\$ 33,533	1
414	722320	CATERERS	\$ 30,950	3
415	711320	PROMOTERS OF PERFORMING ARTS, SPORTS, AND SIMILAR EVENTS WITHOUT FACILITIES	\$ 30,261	1
416	424120	STATIONERY AND OFFICE SUPPLIES MERCHANT WHOLESALERS	\$ 30,000	1
417	562920	MATERIALS RECOVERY FACILITIES	\$ 29,796	3
418	326220	RUBBER AND PLASTICS HOSES AND BELTING MANUFACTURING	\$ 29,609	1
419	335210	SMALL ELECTRICAL APPLIANCE MANUFACTURING	\$ 29,200	2
420	325910	PRINTING INK MANUFACTURING	\$ 28,838	1
421	334511	SEARCH, DETECTION, NAVIGATION, GUIDANCE, AERONAUTICAL, AND NAUTICAL SYSTEM AND INSTRUM	\$ 28,637	4
422	532292	RECREATIONAL GOODS RENTAL	\$ 27,000	2
423	313210	BROADWOVEN FABRIC MILLS	\$ 26,964	2
424	424720	PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND	\$ 25,467	3
425	454310	FUEL DEALERS	\$ 25,000	1
426	424950	PAINT, VARNISH, AND SUPPLIES MERCHANT WHOLESALERS	\$ 24,420	1
427	332322	SHEET METAL WORK MANUFACTURING	\$ 24,100	1
428	333241	FOOD PRODUCT MACHINERY MANUFACTURING	\$ 23,191	45
429	424910	FARM SUPPLIES MERCHANT WHOLESALERS	\$ 21,000	1
430	531130	LESSORS OF MINIWAREHOUSES AND SELF-STORAGE UNITS	\$ 17,560	1
431	335911	STORAGE BATTERY MANUFACTURING	\$ 16,625	1
432	321214	TRUSS MANUFACTURING	\$ 15,919	1
433	332618	OTHER FABRICATED WIRE PRODUCT MANUFACTURING	\$ 15,388	3
434	611691	EXAM PREPARATION AND TUTORING	\$ 15,028	2
435	811411	HOME AND GARDEN EQUIPMENT REPAIR AND MAINTENANCE	\$ 14,978	1
436	332996	FABRICATED PIPE AND PIPE FITTING MANUFACTURING	\$ 13,247	1
437	334611	SOFTWARE REPRODUCING	\$ 12,567	1
438	327215	GLASS PRODUCT MANUFACTURING MADE OF PURCHASED GLASS	\$ 12,382	3
439	336321	VEHICULAR LIGHTING EQUIPMENT MANUFACTURING	\$ 12,154	3
440	335991	CARBON AND GRAPHITE PRODUCT MANUFACTURING	\$ 11,813	1
441	424210	DRUGS AND DRUGGISTS' SUNDRIES MERCHANT WHOLESALERS	\$ 11,674	1
442	332111	IRON AND STEEL FORGING	\$ 11,301	1
443	312112	BOTTLED WATER MANUFACTURING	\$ 9,180	2
444	624120	SERVICES FOR THE ELDERLY AND PERSONS WITH DISABILITIES	\$ 8,700	3
445	337121	UPHOLSTERED HOUSEHOLD FURNITURE MANUFACTURING	\$ 8,631	4
446	443112	RADIO, TELEVISION, AND OTHER ELECTRONICS STORES	\$ 8,272	2
447	321911	WOOD WINDOW AND DOOR MANUFACTURING	\$ 7,890	1
448	442110	FURNITURE STORES	\$ 7,630	2
449	332919	OTHER METAL VALVE AND PIPE FITTING MANUFACTURING	\$ 7,224	1
450	483112	DEEP SEA PASSENGER TRANSPORTATION	\$ 5,825	1
451	331318	OTHER ALUMINUM ROLLING, DRAWING, AND EXTRUDING	\$ 5,426	1

Appendix A  
FY 2015 8(a) Contract Dollars Obligated by NAICS Showing  
Industries Receiving Largest Amounts (Reported February 20, 2016)

	A	B	C	D
1		North American Industrial Classification (NAICS)	Action Obligation	Actions
452	531210	OFFICES OF REAL ESTATE AGENTS AND BROKERS	\$ 5,000	1
453	441222	BOAT DEALERS	\$ 4,999	1
454	423740	REFRIGERATION EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS	\$ 4,812	3
455	541320	LANDSCAPE ARCHITECTURAL SERVICES	\$ 3,950	2
456	333517	MACHINE TOOL MANUFACTURING	\$ 3,483	1
457	423840	INDUSTRIAL SUPPLIES MERCHANT WHOLESALERS	\$ 1,519	1
458	233310	MANUFACTURING AND INDUSTRIAL BUILDING CONSTRUCTION	\$ 100	1
459	621610	HOME HEALTH CARE SERVICES	\$ 0	2
460	541850	OUTDOOR ADVERTISING	\$ 0	1
461	524298	ALL OTHER INSURANCE RELATED ACTIVITIES	\$ 0	2
462	524126	DIRECT PROPERTY AND CASUALTY INSURANCE CARRIERS	\$ 0	1
463	517910	OTHER TELECOMMUNICATIONS	\$ 0	1
464	443111	HOUSEHOLD APPLIANCE STORES	\$ 0	1
465	441110	NEW CAR DEALERS	\$ 0	1
466	423620	HOUSEHOLD APPLIANCES, ELECTRIC HOUSEWARES, AND CONSUMER ELECTRONICS MERCHANT WHO	\$ 0	2
467	423310	LUMBER, PLYWOOD, MILLWORK, AND WOOD PANEL MERCHANT WHOLESALERS	\$ 0	1
468	336999	ALL OTHER TRANSPORTATION EQUIPMENT MANUFACTURING	\$ 0	2
469	333994	INDUSTRIAL PROCESS FURNACE AND OVEN MANUFACTURING	\$ 0	1
470	333515	CUTTING TOOL AND MACHINE TOOL ACCESSORY MANUFACTURING	\$ 0	1
471	333411	AIR PURIFICATION EQUIPMENT MANUFACTURING	\$ 0	1
472	333319	OTHER COMMERCIAL AND SERVICE INDUSTRY MACHINERY MANUFACTURING	\$ 0	3
473	332995	OTHER ORDNANCE AND ACCESSORIES MANUFACTURING	\$ 0	7
474	332722	BOLT, NUT, SCREW, RIVET, AND WASHER MANUFACTURING	\$ 0	1
475	326112	PLASTICS PACKAGING FILM AND SHEET (INCLUDING LAMINATED) MANUFACTURING	\$ 0	1
476	323115	DIGITAL PRINTING	\$ 0	1
477	322220	PAPER BAG AND COATED AND TREATED PAPER MANUFACTURING	\$ 0	1
478	321918	OTHER MILLWORK (INCLUDING FLOORING)	\$ 0	1
479	316999	ALL OTHER LEATHER GOOD MANUFACTURING	\$ 0	2
480	314912	CANVAS AND RELATED PRODUCT MILLS	\$ 0	5
481	235610	ROOFING, SIDING, AND SHEET METAL CONTRACTORS	\$ 0	1
482	111998	ALL OTHER MISCELLANEOUS CROP FARMING	\$ 0	1
483	514191	ON-LINE INFORMATION SERVICES	\$ (1)	1
484	323114	QUICK PRINTING	\$ (931)	1
485	484122	GENERAL FREIGHT TRUCKING, LONG-DISTANCE, LESS THAN TRUCKLOAD	\$ (939)	1
486	332992	SMALL ARMS AMMUNITION MANUFACTURING	\$ (1,048)	1
487	423850	SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS	\$ (1,619)	1
488	423390	OTHER CONSTRUCTION MATERIAL MERCHANT WHOLESALERS	\$ (2,019)	3
489	531312	NONRESIDENTIAL PROPERTY MANAGERS	\$ (2,228)	2
490	623220	RESIDENTIAL MENTAL HEALTH AND SUBSTANCE ABUSE FACILITIES	\$ (9,312)	2
491	336612	BOAT BUILDING	\$ (10,069)	1
492	561510	TRAVEL AGENCIES	\$ (11,643)	4
493	325413	IN-VITRO DIAGNOSTIC SUBSTANCE MANUFACTURING	\$ (19,130)	1
494	221122	ELECTRIC POWER DISTRIBUTION	\$ (29,280)	4
495	235940	WRECKING AND DEMOLITION CONTRACTORS	\$ (30,619)	2
496	517310	TELECOMMUNICATIONS RESELLERS	\$ (60,149)	2
497	813312	ENVIRONMENT, CONSERVATION AND WILDLIFE ORGANIZATIONS	\$ (62,621)	2
498	115116	FARM MANAGEMENT SERVICES	\$ (65,558)	2
499	334412	BARE PRINTED CIRCUIT BOARD MANUFACTURING	\$ (67,842)	2
500	315211	MEN'S AND BOYS' CUT AND SEW APPAREL CONTRACTORS	\$ (72,608)	1
501	811412	APPLIANCE REPAIR AND MAINTENANCE	\$ (82,456)	7
502	233320	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$ (84,081)	2
503	334510	ELECTROMEDICAL AND ELECTROTHERAPEUTIC APPARATUS MANUFACTURING	\$ (95,883)	8
504	811490	OTHER PERSONAL AND HOUSEHOLD GOODS REPAIR AND MAINTENANCE	\$ (117,503)	8
505	611513	APPRENTICESHIP TRAINING	\$ (120,798)	1
506	524291	CLAIMS ADJUSTING	\$ (213,947)	1
507	453998	ALL OTHER MISCELLANEOUS STORE RETAILERS (EXCEPT TOBACCO STORES)	\$ (245,638)	2
508	532112	PASSENGER CAR LEASING	\$ (251,794)	15
509	523920	PORTFOLIO MANAGEMENT	\$ (255,960)	8
510	333298	ALL OTHER INDUSTRIAL MACHINERY MANUFACTURING	\$ (911,399)	7
511	522320	FINANCIAL TRANSACTIONS PROCESSING, RESERVE, AND CLEARINGHOUSE ACTIVITIES	\$ (2,303,515)	8

# Appendix C



**Appendix C**  
**FY 2015 7(a) Loans to 8(a) Participants**

DUNS	TAX ID	Firm Name	State	Ethnicity/Race	Gender	7(a) Loans
Region I						
Region II						
788771983	205449499	DCM ARCHITECTURE & ENGINEERING LLC	NJ	HA	M	\$300,000.00
147079011	113688731	SILICON ALLEY GROUP INC	NJ	SA	F	\$150,000.00
603303590	470952494	B & N Construction LLC	NJ	HA	F	\$300,000.00
78494331	208123631	AMBIENT GROUP LIMITED LIABILITY COMPANY, THE	NJ	HA	M	\$100,000.00
3040297	201275007	RIGHT PRICE COMPANIES INCORPORATED	NY	BA	F	\$150,000.00
95382557	161603474	US CEILING CORP	NY	BA	F	\$350,000.00
969809040	273193717	Prestige Real Estate Of The Hudson Valley LLC	NY	HA	F	\$126,000.00
22148421	30492403	CONVERGENT TELECOM, INC.	NY	SA	M	\$100,000.00
809447274	1134662250	Ulysse, Doris	NY	BA	F	\$5,000.00
792752958	200206147	BEST GRAPHICS PRESS INC	NY	BA	F	\$80,000.00
364342464	203866716	Grove Street Investment, LLC	NY	SA	F	\$250,000.00
806522095	660656432	Ed Contractors, Inc	PR	HA	M	\$250,000.00
615326886	660665197	MULTI AIR SERVICES ENGINEERS, CORP.	PR	HA	M	\$300,000.00
826536927	660662837	Refrigeration Engineering, Inc.	PR	HA	M	\$50,000.00
123503992	660571416	WHOLESALE ELECTRIC CARIBE, INC	PR	HA	M	\$194,000.00
829599617	660691977	PROJEX CORP.	PR	[NULL]	U	\$25,000.00
831615047	660753656	SF GENERAL MAINTENANCE SERVICES, LLC	VI	BA	M	\$100,000.00
Region III						
123456789	521671100	AIR SERVICES, INC.	MD	HA	M	\$311,900.00
132481552	200027265	BEYOND THE BOTTOM LINE INC	MD	BA	F	\$55,000.00
959989914	521993346	Ad & Resources LLC	MD	WO	M	\$250,000.00
121361906	10798876	Tecknomic, LLC	DC	BA	M	\$200,000.00
15548840	943470772	Wood, Norvel	DC	BA	M	\$100,000.00
868507836	541961423	Maryn Consulting Inc.	DC	CU	M	\$350,000.00
133589577	522267305	EZRA TECHNOLOGIES, INC	MD	BA	M	\$350,000.00
827724175	262325953	INNOVATIVE CONSULTING & MANAGEMENT SERVICES, LLC	MD	HA	M	\$12,000.00
9655836	352310605	STAR CONTRACT SERVICES LLC	MD	HA	M	\$150,000.00
193390130	743124831	K & V LIMOUSINE SERVICE LLC	MD	HA	M	\$105,000.00
47994905	521783329	Mansai Corp	MD	SA	F	\$350,000.00
965881522	273917135	Weber Solutions LLC	MD	BA	F	\$200,000.00
15129874	261428080	MESMO INC	MD	BA	M	\$213,500.00
186728965	522211613	Magadia Consulting, Inc.	MD	BA	F	\$25,000.00
833223451	271736229	R.T. MCCALPIN & ASSOCIATES, LLC	MD	BA	F	\$30,000.00
21513198	262182110	Trinity Technology Partners, Inc.	MD	BA	M	\$150,000.00
797059362	521607166	Gaillard and Associates CPA	MD	BA	M	\$150,000.00
831522631	270672163	Leota Professional Resources, LLC	MD	BA	F	\$250,000.00
968835038	452809971	INDIGENOUS INTELLIGENCE, LLC	MD	NA	M	\$150,000.00
787092332	141963581	Digital Forensic Services, LLC	MD	BA	M	\$35,000.00
78483731	455298048	OPS TECH ALLIANCE LLC	MD	HA	M	\$200,000.00
183610851	260215115	Altus Technical Solutions, LLC	MD	BA	M	\$200,000.00
78788966	275024380	Technuf, LLC	MD	SA	M	\$250,000.00
139310028	263439410	AU & Associates Inc.	MD	BA	F	\$81,000.00
831783860	264395234	ISLAND CREEK ASSOCIATES, LLC	MD	OT	F	\$369,000.00
785013454	113786308	PIPELINE PETROLEUM SERVICES, INC.	VA	BA	M	\$250,000.00
167527212	450536667	Inter-op.net Inc	VA	BA	M	\$100,000.00
3029851	271662671	FASTBREAK GENERAL CONTRACTORS LLC	VA	BA	M	\$100,000.00
52128984	273314850	GreenZone Solutions, Inc.	VA	SA	F	\$250,000.00
66787598	274561464	Kreative Corporation	VA	SA	F	\$100,000.00
78486034	208661671	River5 Inc.	VA	SA	M	\$498,000.00
828246442	263138800	Pivotal Point, LLC	VA	AP	F	\$350,000.00
79186638	461077186	Bethel Residential Homes LLC	VA	BA	F	\$198,500.00

**Appendix C**  
**FY 2015 7(a) Loans to 8(a) Participants**

962298290	453851906	Green Powered Technology LLC	VA	[NULL]	U	\$100,000.00
928077135	510639867	VA Spaces, LLC	VA	HA	M	\$25,000.00
78425777	454768424	SEVENTH SENSE CONSULTING, LLC	VA	BA	M	\$250,000.00
78528263	460526252	TIDEWATER PLANNING & DESIGN LLC	VA	BA	F	\$100,000.00
800408010	260158056	McKendree Services, Inc.	VA	OT	M	\$75,000.00
828734157	262700358	iTech AG LLC	VA	HA	M	\$175,000.00
121396126	364468087	ELEGANT ENTERPRISE-WIDE SOLUTIONS, INC.	VA	SA	M	\$150,000.00
785145579	205090131	Creative RNP, Inc.	VA	SA	F	\$250,000.00
831570739	270491243	Kalani Consulting, Inc.	VA	AP	M	\$100,000.00
121556096	541285532	Omnifics, Inc.	VA	AP	M	\$350,000.00
799091918	208421858	SNA Systems, Inc.	VA	SA	M	\$25,000.00
14435882	1235171395	ALLEGHENY SCIENCE & TECHNOLOGY CORPORATION	WV	CA	F	\$2,000,000.00
<b>Region IV</b>						
175965800	20731902	RDT ENTERPRISES, L.L.C.	AL	NA	M	\$150,000.00
968742192	452746619	Fidelis LLC	AL	SA	M	\$100,000.00
18204949	273030498	ENGLISH-EL ENTERPRISES LLC	FL	BA	M	\$100,000.00
13466581	205365243	Tom Hammonds Enterprises, LLC	FL	BA	M	\$74,900.00
70175131	421685649	Anatom Construction Company	FL	HA	M	\$250,000.00
969037543	452978908	CASTALIA SYSTEMS LLC	FL	AP	F	\$350,000.00
832625003	264252171	KNK Engineering Consulting Corp.	FL	AP	F	\$225,000.00
7079703	261816186	LEVEL 3 ASSOCIATES, LLC	GA	BA	M	\$324,400.00
167012066	202230864	International Logistics Group, LLC	GA	BA	F	\$250,000.00
15141191	208497474	NEW BEGINNING REALTY GROUP LLC	GA	BA	M	\$200,000.00
361787711	43801749	DIVERSIFIED TECHNOLOGIES LLC	GA	BA	M	\$648,000.00
35311945	300636835	TAKCO, INC.	GA	AP	F	\$200,000.00
784249919	204769797	GP New Enterprise Group, LLC	KY	BA	M	\$25,000.00
2316078	611388507	FRANK WHITLOCK PAINTING	KY	BA	M	\$40,000.00
786524772	1251537702	DW & K Services, LLC	SC	BA	M	\$106,000.00
118244370	621866208	DONALD PETERSON, INCORPORATED	TN	BA	M	\$59,800.00
57676363	954046554	Intersky Precision Instruments, Inc.	TN	HA	M	\$350,000.00
180363496	201986688	EDWARD THOMAS INVESTMENTS, INC.	TN	HA	M	\$773,000.00
175780068	43814900	HUMAN RESOURCES CONSULTING, INCORPORATED	TN	BA	F	\$1,000,000.00
<b>Region V</b>						
62187831	364175514	CONTROLLED F.O.R.C.E INC.	IL	HA	F	\$50,000.00
140381174	364431902	AGB INVESTIGATIVE SERVICES, INCORPORATED	IL	BA	M	\$1,000,000.00
142232441	20532104	ADINO, INC.	IL	BA	M	\$245,000.00
806133349	205108484	ALERT IT SOLUTIONS INC.	IL	SA	M	\$200,000.00
808855758	680635241	Livewire Electrical Systems Inc	IL	BA	M	\$767,700.00
79197354	464042710	Savan Source Inc.	IL	AP	F	\$75,000.00
79359346	275459950	MULTICRAFT ELECTRIC LLC	IN	OT	M	\$95,000.00
14558576	541824297	CYBER KORP, INC	IL	SA	M	\$600,000.00
556068224	202959712	Leading Edge Enterprises, LLC	MI	HA	M	\$75,000.00
79280309	464234820	PM Jenkins Group- Professional Management Services LLC	MI	BA	M	\$100,000.00
607438277	202916661	QUE QUE INC.	OH	AP	M	\$250,000.00
5629210	264405005	STELLAR INNOVATIONS & SOLUTIONS INC.	OH	BA	M	\$587,000.00
78889396	341854086	RL HILL MANAGEMENT INC	OH	BA	M	\$350,000.00
<b>Region VI</b>						
49954501	421496864	Shekar Engineering, P.L.C.	IA	AP	M	\$46,500.00
617745091	203825175	Dayspring Electric Inc.	KS	OT	F	\$100,000.00
146722827	263956967	Mid Star Lab Inc	KS	NA	F	\$495,000.00
831934109	270618979	M3 ENGINEERING GROUP, P.C.	MO	BA	F	\$150,000.00
78448481	455069787	Geodata IT, LLC	MO	HA	M	\$150,000.00
<b>Region VII</b>						

**Appendix C**  
**FY 2015 7(a) Loans to 8(a) Participants**

66493946	51035006	CENTRAL RESEARCH, INC.	AR	CA	M	\$2,000,000.00
808205277	1523671960	SYNERGY PROJECT CONSULTANTS	TX	HA	M	\$350,000.00
192953540	1585900696	NICKS PAINTING	NM	HA	M	\$30,000.00
612428834	202306888	C3 Group, Inc., The	OK	NA	M	\$75,000.00
781126789	30586295	OFFICE AUTHORITY	TX	CA	M	\$132,500.00
867727695	721273486	Integrated Logistical Support, Inc.	LA	BA	F	\$998,000.00
962375254	272499875	Pontchartrain Partners, LLC	LA	BA	M	\$1,313,300.00
830645359	562482321	A.S.P.S. LLC	LA	BA	M	\$80,000.00
5622379	451793883	Design Office LLC	LA	BA	M	\$250,000.00
625405191	550912515	BURGOS GROUP LLC	NM	HA	F	\$872,900.00
830654799	264686667	Southwest General Construction, Inc	NM	HA	M	\$200,000.00
808980846	260662339	ADVANCED CONSTRUCTION SERVICES INC.	OK	OT	M	\$35,000.00
830486267	900456874	Comanche Nation Construction, LLC	OK	NA	M	\$1,000,000.00
803068746	742918445	ALL PRO GENERAL CONSTRUCTION INC	TX	HA	M	\$50,000.00
28048270	742950370	TRANS-AMERICAN COMMUNICATIONS, INC.	TX	HA	F	\$350,000.00
788730419	204908054	AUTO PARTS SOLUTIONS, INC.	TX	BA	M	\$100,000.00
113105956	752979392	KENALL INC.	TX	SA	F	\$150,000.00
143361231	752869552	4 CONSULTING INC	TX	SA	F	\$400,000.00
825141604	270643531	Falls Construction Company, Inc.	TX	HA	M	\$250,000.00
8304518	205028661	Sapta Systems LLC	TX	SA	M	\$100,000.00
363569364	201853252	Allen Concrete, Inc.	TX	HA	M	\$100,000.00
828402953	263558285	Creer Advertising Marketing, LLC	TX	HA	F	\$200,000.00
825454957	262968177	DILLIGAS CORP	TX	HA	M	\$350,000.00
968228473	452208512	KING & GEORGE, LLC	TX	HA	M	\$350,000.00
19918417	460982652	VOLTER ELECTRICAL CONSTRUCTION CORP	TX	HA	M	\$60,000.00
23325480	203363097	UNICARE BUILDING MAINTENANCE INC	TX	AP	M	\$1,331,300.00
968907076	452777899	Appddiction Studio LLC	TX	BA	M	\$45,000.00
74418075	200929509	WASTESOLUTIONS LLC	OK	BA	M	\$449,700.00
<b>Region VIII</b>						
784971116	205848882	SPECIAL AEROSPACE SERVICES	CO	WO	F	\$380,000.00
861141653	841219364	Jmark Services Inc.	CO	NA	F	\$800,000.00
798949033	262910359	Brazos Builders, Inc.	CO	OT	F	\$250,000.00
78682026	461027263	Greenstone Construction Inc	ND	NA	M	\$50,000.00
40997111	870680223	DSB CONSTRUCTION, LLC	UT	AP	F	\$200,000.00
163102143	770637578	Falcon Electric LLC	UT	HA	M	\$175,000.00
<b>Region IX</b>						
107956059	820567145	SENTINEL FENCE AND CONTRACTING, LLC	AZ	HA	F	\$214,000.00
135028137	860961612	Cortes Engineering, Inc.	AZ	AP	F	\$25,000.00
25619798	204416652	R. Directional Drilling & Underground Technology, Inc.	AZ	HA	M	\$845,800.00
21205016	261592527	DME CONSULTANTS, L.L.C.	AZ	AP	M	\$100,000.00
964235639	272501281	Industrial Solar Consulting Inc.	AZ	HA	M	\$35,000.00
784237526	204954731	M G S CONSTRUCTION	CA	HA	F	\$250,000.00
68374813	330963691	Cogstone Resource Management	CA	OT	M	\$350,000.00
184766587	200729867	Concise Inc.	CA	BA	M	\$350,000.00
123680378	743067656	Aurostar Corporation	CA	SA	M	\$50,000.00
362736873	202914102	WMB FINANCIAL SOLUTIONS	CA	BA	M	\$100,000.00
617993063	203881206	ADJOINER CORPORATION	CA	AP	M	\$100,000.00
179233064	810626327	Anvaya Solutions, Inc.	CA	SA	F	\$50,000.00
168244445	207901333	SEVERSON GROUP, LLC, THE	CA	BA	M	\$1,000,000.00
69155641	710869637	S. CHAVES CONSTRUCTION, INC.	CA	HA	F	\$150,000.00
199741034	330324688	WEST C P M INC	CA	AP	F	\$250,000.00
966137791	274335223	First Responder Fire Protection Corp.	CA	HA	M	\$250,000.00
49009599	273244345	AMA DIVERSIFIED CONSTRUCTION GROUP	CA	HA	M	\$250,000.00
826415742	510678002	De La Fuente Construction, Inc.	CA	HA	M	\$150,000.00
828915731	263755856	Servitek Solutions, Inc.	CA	AP	M	\$250,000.00
179649590	50589192	VINCOR CONSTRUCTIONS, INC.	CA	HA	M	\$645,700.00
79372050	472877846	OCS CONSTRUCTION SERVICES, INC.	CA	HA	M	\$30,000.00

**Appendix C**  
**FY 2015 7(a) Loans to 8(a) Participants**

78519450	454022040	CONDOR SECURITY OF AMERICA, INC.	CA	HA	M	\$100,000.00
109134903	43648607	Hubzone, Corp.	CA	BA	F	\$350,000.00
193882540	203518418	B&B ENVIRONMENTAL SAFETY	CA	[NULL]	U	\$1,669,500.00
30808554	522258038	Evergreen Information Technology Service,	CA	[NULL]	U	\$500,000.00
826888013	262197039	ENVINITI LLC	HI	AP	M	\$50,000.00
140206686	912200055	PROSIS HAWAII, LLC	HI	AP	F	\$500,000.00
19415279	300021453	SOK SU INC	HI	AP	M	\$100,000.00
962692229	272764717	7 STAR ENTERPRISE LLC	NV	BA	M	\$50,000.00
<b>Region X</b>						
166604921	273791601	AMERICAN CONSTRUCTION & COATINGS, LLC	WA	BA	M	\$14,400.00



# Appendix D



Appendix D  
FY 2015 504 Loans to 8(a) Participants

DUNS	Tax Id Number	Business Name	State	Ethnicity/Race	Gender	504 Loan Amount
<b>Region I</b>						
50706647	42755692	New England Die Cutting, Inc.	MA	OT	F	\$1,931,000.00
<b>Region II</b>						
<b>Region III</b>						
144344947	542035713	Dexis Interactive	DC	SA	M	\$4,297,000.00
<b>Region III</b>						
<b>Region IV</b>						
58589602	650539866	AVRAM CORPORATION INC	FL	BA	M	\$208,000.00
962487489	271412554	CENTRAL SOUTHERN CONSTRUCTION CORP.	FL	HA	F	\$814,000.00
15035656	208396267	R&R REHABILITATION	GA	BA	M	\$601,000.00
<b>Region V</b>						
187190942	421650722	Quality Control Services LLC	OH	OT	M	\$120,000.00
<b>Region VI</b>						
<b>Region VII</b>						
11600477	260422094	MWI, Inc.	NM	HA	M	\$517,000.00
784795093	205373757	TEJAS PREMIER BUILDING CONTRACTOR, INC.	TX	HA	F	\$394,000.00
<b>Region VIII</b>						
<b>Region IX</b>						
170150127	860978017	United Technologies Inc.	AZ	HA	M	\$332,000.00
808274869	208598562	Avison Construction, Inc.	CA	HA	M	\$469,000.00
830297656	264679448	Herman Construction Group, Inc.	CA	HA	M	\$1,007,000.00
831865337	800398247	Ecosolargy, Inc.	CA	AP	M	\$452,000.00
965961860	273277250	Coronado Distribution Company, Inc.	CA	HA	M	\$444,000.00
799767470	990327116	AIWOHI BROS., INC.	HI	AP	F	\$1,245,000.00
<b>Region X</b>						
799291468	201965870	YTUARTE CONCRETE, INC.	ID	HA	M	\$64,000.00